Transfer Taxes

Applicable Exclusion Amount (Estate): \$13,610,000 Federal Estate Tax Rate Up to 40%

Applicable Exclusion Amount for Married Couple (Estate): \$27,220,000

Annual Gift Tax Exclusion: \$18,000

Annual Gift Tax Exclusion - Gift Splitting: \$36,000

Lifetime Gift Tax Exemption: \$13,610,000 Federal Gift Tax Rate Up to 40%

Generation-skipping Transfer Tax Exemption: \$13,610,000

Non-citizen Spouse (Annual Gift Tax Exclusion): \$185,000

Exclusion Amounts will revert back to lower amounts in 2026.

Oualified Retirement Plans (maximum limits) SEP Plan Participant Maximum Percentage of Compensation SEP-Self-employed 20% of net business income SEP Plan Per Participant Maximum Dollar Allocation Limit \$69,000 **Simple IRA Employee Contribution \$**16,000 Simple IRA Catch-Up-Age 50 or Older \$3,500 **Existing SAR-SEP Plan-Elective Employee Deferral** \$23,000 SAR-SEP Catch-Up-Age 50 or Older \$7,500 401(k) Plan, 457 Plan-Elective Employee Deferral **\$**23,000 401(k) Plan, 457 Plan Catch-Up-Age 50 or Older \$7,500 403(b) TSA-Elective Employee Deferral \$23,000 403(b) TSA Catch-Up-Age 50 or Older \$7,500 403(b) TSA Catch-Up-15 or More Years of Service with additional 403(b) catch-up contributions may be available up to \$3,500 refer to plan documents **Defined Contribution Plan Per Participant Maximum Dollar Allocation Limit** \$69,000 Maximum Employer Percentage Deduction Limit 25% (of eligible payroll) \$275,000 **Defined Benefit Plan Maximum Benefit \$**345,000 **Covered Compensation Limit**

Roth IRAs

Maximum Annual Contribution

Highly Compensated Employee

Maximum QLAC Contribution

- Lesser of earned income or \$7,000
- Up to \$7,000 contribution can also be made for nonworking spouse
- Catch-up contributions (taxpayers age 50 and over): \$1,000

Contribution Eligibility

- MAGI is not more than \$146,000 (single and head of household) or \$230,000 (married filing jointly + widowed)
- Phase outs apply if MAGI is \$146,000-\$161,000 (single and head of household) or \$230,000-\$240,000 (married filing jointly + widowed)
- Phased out from \$0 to \$10,000 MFS

Deductibility

Contributions to Roth IRAs are not deductible

Traditional IRAs

Maximum Annual Contribution (must have earned income)

- Lesser of earned income or \$7,000
- Up to \$7,000 contribution can also be made for nonworking spouse
- Catch-up contributions (taxpayers age 50 and over): \$1,000
- The combined annual contribution to a Roth and traditional IRA cannot

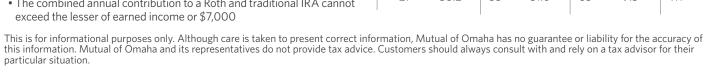
Traditional IRA Deductibility Rule					
Filing Status	Covered by employer's retirement plan?	Modified AGI	Deductibility		
Single and Head of Household	No Yes Yes Yes	Any amount less than \$77,000 \$77,000-\$87,000 more than \$87,000	Full Full Partial None		
Married Filing Jointly + Widowed	Neither spouse covered	Any amount	Full		
Married Filing Jointly + Widowed	Both spouses covered	less than \$123,000 \$123,000-\$143,000 more than \$143,000	Full Partial None		
Married Filing Jointly + Widowed	Nonparticipant married to a participant	less than \$230,000 \$230,000-\$240,000 more than \$240,000	Full Partial None		
Married Filing Separately	Either	less than \$10,000	Partial		

Required Minimum Distributions Uniform Lifetime Table For use with the IRA owner

Age	Factor								
72	27.4	80	20.2	88	13.7	96	8.4	104	4.9
73	26.5	81	19.4	89	12.9	97	7.8	105	4.6
74	25.5	82	18.5	90	12.2	98	7.3	106	4.3
75	24.6	83	17.7	91	11.5	99	6.8	107	4.1
76	23.7	84	16.8	92	10.8	100	6.4	108	3.9
77	22.9	85	16.0	93	10.1	101	6.0	109	3.7
78	22.0	86	15.2	94	9.5	102	5.6		
79	21.1	87	14.4	95	8.9	103	5.2		

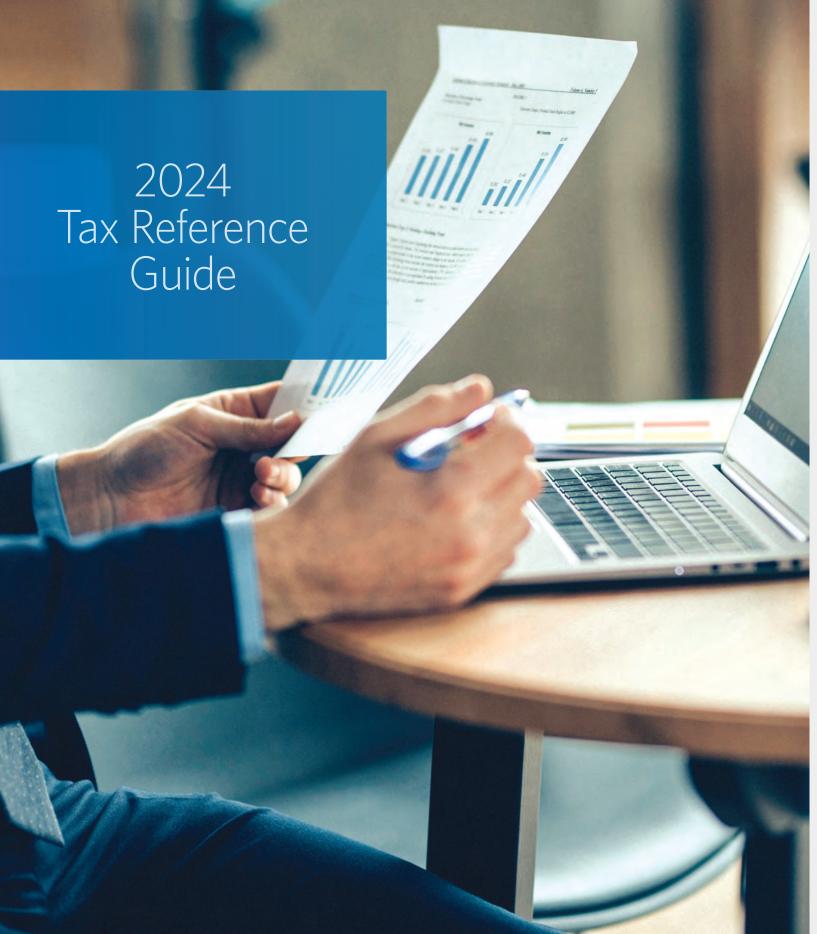
Single Life Expectancy Tables. For use by beneficiaries of an IRA

Age	Life Expectancy	Age	Life Expectancy	Age	Life Expectancy	Age	Life Expectancy
0 1 2 3 4 5 6 7 8 9	84.6 83.7 82.8 81.8 80.8 79.8 78.8 77.9 76.9 75.9 74.9	28 29 30 31 32 33 34 35 36 37 38	57.3 56.3 55.3 54.4 53.4 52.5 51.5 50.5 49.6 48.6 47.7	56 57 58 59 60 61 62 63 64 65 66	30.6 29.8 28.9 28.0 27.1 26.2 25.4 24.5 23.7 22.9 22.0	84 85 86 87 88 89 90 91 92 93	8.7 8.1 7.6 7.1 6.6 6.1 5.7 5.3 4.9 4.6 4.3
11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27	73.9 72.6 71.9 70.9 69.9 69.0 68.0 67.0 65.0 64.1 63.1 62.1 61.1 60.2 59.2 58.2	39 40 41 42 43 44 45 46 47 48 49 50 51 52 53	46.7 45.7 44.8 43.8 42.9 41.9 41.0 40.0 39.0 38.1 37.1 36.2 35.3 34.3 33.4 32.5 31.6	67 68 69 70 71 72 73 74 75 76 77 78 79 80 81 82 83	21.2 20.4 19.6 18.8 18.0 17.2 16.4 15.6 14.8 14.1 13.3 12.6 11.9 11.2 10.5 9.9 9.3	95 96 97 98 99 100 101 102 103 104 105 106 107 108 109 110	4.0 3.7 3.4 3.2 3.0 2.8 2.6 2.5 2.3 2.2 2.1 2.1 2.0 2.0 2.0



\$155,000

\$200,000





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How Mutual of Omaha's Advanced **Markets Team** Can Help You

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Mutual of Omaha's Advanced Markets team can help you increase your sales by providing consultation, case design and training in estate, business, retirement and income planning. The team is experienced in what they do with more than 100 years of collective experience in law, securities, banking, insurance and financial planning.

Sales Consultation

Provide the details of your case and you'll receive case design suggestions and advanced concepts that you can present to your clients. Areas may include:

Income Planning

- Needs-Based Strategies
- Client-Facing Materials
- Social Security Maximization
- Inflation Adjusted Strategies

Business Planning

- Business Succession Planning
- Buy Sell Planning
- Key Employee

Your tax is:

Your tax is:

Your tax is:

Your tax is:

10% of taxable income

10% of taxable income

10% of taxable income

10% of taxable income

\$1,160 + 12% of the excess over \$11,600

\$5,426 + 22% of the excess over \$47,150

\$2,300 + 12% of the excess over \$23,200

\$10,852 + 22% of the excess over \$94,300

\$78.221 + 32% of the excess over \$383.900

\$1,655 + 12% of the excess over \$16,550

\$7,241+ 22% of the excess over \$63,100

\$15,469 + 24% of the excess over \$100,500

\$37,417 + 32% of the excess over \$191,150

\$1,160 + 12% of the excess over \$11,600

\$310 + 24% of the excess over \$3,100

\$2,242 + 35% of the excess over \$11,150

\$3,659.50 + 37% of the excess over \$15,200

\$5,426 + 22% of the excess over \$47,150

\$17,168.50 + 24% of the excess over \$100,525

\$39,110.50 + 32% of the excess over \$191,150

\$55,678.50 + 35% of the excess over \$243,725

\$98,334.75 + 37% of the excess over \$365,600

\$53,977 + 35% of the excess over \$243,700

\$181,954.50 + 37% of the excess over \$609,350

\$34.337 + 24% of the excess over \$201.050

\$111,357 + 35% of the excess over \$487,450

\$196.669.50 + 37% of the excess over \$731.200

\$17,168.50 + 24% of the excess over \$100,525 \$39.110.50 + 32% of the excess over \$191,150

\$55.678.50 + 35% of the excess over \$243,725

\$183,647.25 + 37% of the excess over \$609,350

Executive Compensation

Estate Planning

- Wealth Preservation
- Managing Transfer Taxes
- Estate Tax Analysis
- Estate Liquidity

Retirement Planning

- Employer and IRA Based Plans Tax-Free Retirement Income

Receive training in your office or through a webinar - whatever is most convenient for you.

Case Design

Receive professional advice on ways to present the following illustrations that support the strategy that you're recommending to your clients:

- Income for Life Illustration
- InsMark Life Insurance Concept Illustrations
- Social Security Timing Report
- Estate Tax Forecast and Analysis
- Informal Business Valuation
- 72(t) analysis

Standard Deduction is \$14,600; additional \$1,950 for taxpayers 65 and older or blind

Standard Deduction is \$29,200; additional \$1,550 for taxpayers 65 and older or blind

Standard Deduction is \$21,900; additional \$1,950 for taxpayers 65 and older or blind

Standard Deduction is \$14,600; additional \$1,550 for taxpayers 65 and older or blind

Tax Clarity Report

A1	
Above the Line Deductions - available to filers on Schedule 1 of the 1040.	Qualifications/Limitations Refer to irs.gov for all qualification requirements and limits of the deductions
Educator Expenses	\$300 (\$600 if married filing jointly and both spouses are eligible educators, but not more than \$250 each)
Certain business expenses	Available for National Guard and reserve members; performing artists' performing arts related expenses; or fee-basis state or local government officials
Health Savings Account	Contributions to an HSA-see limits in HSA section
Moving Expenses for members of the Armed Forces	Available to member of Armed Forces on active duty
Penalty on early withdrawal of savings	See form 1099-INT for any penalty charged
Alimony	Available if alimony was paid under a divorce or separation agreement entered into before 12-31-18
IRA deduction	Contributions are deductible subject to limitations. See back page of tax guide
Student loan interest deduction	Available if paid student interest; subject to income phase out limits and filing status requirements
Deductible part of self-employment tax	Available to self-employed taxpayers that owe self-employment taxes
Self-employed SEP, SIMPLE and qualified plans	Contributions to one of the named plans are deductible
Self-employed health insurance deduction	May be able to deduct the amount paid for health insurance for yourself, your spouse and your dependents, subject to income limits and phaseouts

Capital Gains and Qualified Dividends Taxes

	Single	MFJ	MFS	НОН	Trusts
0% if income up to:	\$47,025	\$94,050	\$47,025	\$63,000	\$3,150
15% if income up to:	\$518,900	\$583,750	\$291,850	\$551,350	\$15,450
20%	Over \$518,900	Over \$583,750	Over \$291,850	Over \$551,350	Over \$15,450

Social Security

Full Retirement Age

Full Retirement Age (year of birth 1943-1954) 66 Years Portion of Benefit Paid at Age 62 **Delayed Retirement Credit** 8% for each year beyond Full Retirement Age

Base Amount of Modified AGI Causing Social Security Benefits to be Taxable

(50% Taxable/85% Taxable) \$32,000/\$44,000 Married Filing Jointly \$25,000/\$34,000

No Limit

Maximum Earnings Before Social Security Benefits are Reduced Income earned before the year you reach Full Retirement Age

Lose \$1 for every \$2 of earnings ABOVE \$22,320 Income earned during year you reach Full Retirement Age Lose \$1 for every \$3 of earnings ABOVE \$59,520 Income earned after you reach

Maximum Compensation Subject to FICA Taxes

OASDI (Social Security) Maximum \$168,600 HI (Medicare) Maximum No Limit

Business Income Taxes

Businesses taxed as pass-through entities, including S corporations, partnerships, and proprietorships, if certain conditions are met, are entitled to a 20% deduction of qualified business income. The 20% deduction is available for all pass-through businesses where taxable income (including any income earned outside of the business by the business owner and his or her spouse) is less than \$191,950 for a single taxpayer or \$383,900 for married filing jointly.

The deduction is phased out or completely lost if taxable income is above the thresholds, depending on whether the business is classified as a specified service business or not, the owner's compensation, and depreciable business property.

Married	Not a Specified Service Business	Specified Service Business	Single
Taxable income less than or equal to \$383,900	Eligible for 20% deduction	Eligible for 20% deduction	Taxable less tha to \$191,
Taxable income between \$383,900-\$483,900	W-2 wage/basis limitations are phased in over the \$100,000 range	Applicable percentage of specified service income is eligible and W-2 wage/basis limitations are phased in over the \$100,000 range	Taxable betwee \$191,95 \$241,95
Taxable income greater than \$483,900	W-2 wage/basis limitations apply in full	No deduction	Taxable greater \$241,95

Single	Not a Specified Service Business	Specified Service Business
Taxable income less than or equal to \$191,950	Eligible for 20% deduction	Eligible for 20% deduction
Taxable income between \$191,950- \$241,950	W-2 wage/basis limitations are phased in over the \$50,000 range	Applicable percentage of specified service income is eligible and W-2 wage/basis limitations are phased in over the \$50,000 range
Taxable income greater than \$241,950	W-2 wage/basis limitations apply in full	No deduction

Specified Service Trade or Business: any trade or business involving the performance of services in the fields of health, law, accounting, actuarial science, performing arts, consulting, athletics, financial services, brokerage services, or any trade or business where the principal asset of such trade or business is the reputation or skill of one or more of its employees; any trade or business which involves the performance of services that consist of investing and investment management, trading, or dealing in securities, partnership interests or commodities.

Corporate Income Taxes - C-Corporations taxable net income is taxed at 21%

Medicare Tax Rates

Individuals with earned income of more above certain levels pay an additional 0.9 percent in Medicare taxes.

The NIIT applies at a rate of 3.8% to certain net investment income of individuals, estates and trusts that have income above certain levels.

Taxable Incom	ne	Medicare Tax	
Single	Joint		Investment Income Tax
\$0-\$200,000	\$0-\$250,000	2.9%	0%
\$200,001+	\$250,001+	3.8%	3.8%

Tax Oualified Long-Term Care Eligible Premiums: age-based limits

Age	Amount
Less than 40	\$470
41-50	\$880
51-60	\$1,760
61-70	\$4,710
71 and over	\$5,880
TO D D: # 440 //	

LTC Per Diem \$410/day

Contribution Limits

HSA Contribution Limits

Contribution Limits	2024
Single/Family	\$4,150/\$8,300
Age 55+ Catch-up	\$1,000
High Deductible Health Plan	2023
Single/Family Minimum Deductible	\$1,600/\$3,200
Single/Family Maximum Out-of-Pocket	\$8,050/\$16,100

2024

Child Tax Credit

A qualifying child must be under 17 and meet other qualifications.

Filing Status	Phaseout Begins	Credit Available
Married Filing Jointly	\$400,000	Up to \$2,000 per qualifying child. Up to \$1,700 of the credit can be refundable for each qualifying child.
All Others	\$200,000	Up to \$2,000 per qualifying child. Up to \$1,700 of the credit can be refundable for each qualifying child.

Credit for Other Dependent

A qualifying dependent is a dependent other than children who can be claimed for the child tax credit (children or other dependents over age 17).

Filing Status	Phaseout Begins	Credit Available
Married Filing Jointly	\$400,000	Up to \$500 per qualifying dependent.
All Others	\$200,000	Up to \$500 per qualifying dependent.

Education Incentives

Others

Phase Outs for American Opportunity Credits (was Hope Credit) Married Filing Jointly \$160,000-\$180,000

Phase Outs for Lifetime Learning Credits

\$160,000-\$180,000 Married Filing Jointly Others \$80,000-\$90,000

\$80,000-\$90,000

Over \$731,200 Heads of Households Filing Status If taxable income is: Not over \$16,550

Income Taxes

Single Filing Status

If taxable income is: Not over \$11,600

Filing Status If taxable income is:

Not over \$23,200

Over \$11,600 to \$47,150

Over \$47,150 to \$100,525

Over \$100,525 to \$191,950

Over \$191,950 to \$243,725

Over \$243,725 to \$609,350 Over \$609,350

Over \$23,200 to \$94,300

Over \$94,300 to \$201,050

Over \$201.050 to \$383.900

Over \$383,900 to \$487,450

Over \$487,450 to \$731,200

Married Filing Jointly or Qualifying Widow(er)

Over \$16,550 to \$63,100 Over \$63,100 to \$100,500 Over \$100,500 to \$191,950 Over \$191.950 to \$243.700 Over \$243,700 to \$609,350

Over \$609.350

Married Individuals Filing Separate Returns Filing Status If taxable income is Not over \$11,600 Over \$11,600 to \$47,150

Over \$47,150 to \$100,525 Over \$100,525 to \$191,950 Over \$191,950 to \$243,725 Over \$243,725 to \$365,600 Over \$365,600

Federal Income Tax Rates for Estates and Trusts

Not over \$3,100 Over \$3,101 to \$11,150 Over \$11,151 to \$15,200 Over \$15.201+

If taxable income is:

Your tax is: 10% of taxable income