

# Producer Compensation Disclosure for Annuities

Do Not Sign Unless You Have Read and Understand the Information in this Form

American United Life  
Insurance Company®  
a OneAmerica® company  
One American Square  
P.O. Box 368  
Indianapolis, IN 46206-0368  
1-317-285-1877

The State Life  
Insurance Company®  
a OneAmerica® company  
P.O. Box 6062  
Indianapolis, IN 46206  
1-800-428-2316



Producer must provide a completed Producer Compensation Disclosure for Annuities form to applicant at or before the initial meeting. If information becomes out-of-date based on the initial meeting, the producer must provide a new updated form to the applicant.

Producer Information ("Me", "I", "My")	
First Name	Last Name
Business\Agency Name	
Business Mailing Address	
Business Phone Number	Email Address
NPN Number	Home State
Owner Information ("You", "Your")	
First Name	Last Name
What Types of Products Can I Sell You?	
<p>I am licensed to sell annuities to You in accordance with state law. <i>If I recommend that You buy an annuity, it means I believe that it effectively meets Your financial situation, insurance needs, and financial objectives. Other financial products, such as life insurance or stocks, bonds and mutual funds, also may meet Your needs.</i></p> <p>I offer the following products:</p> <ul style="list-style-type: none"><li><input type="checkbox"/> Fixed or Fixed Indexed Annuities</li><li><input type="checkbox"/> Variable Annuities</li><li><input type="checkbox"/> Life Insurance</li></ul> <p>I need a separate license to provide advice about or to sell non-insurance financial products. I have checked below any non-insurance financial products that I am licensed and authorized to provide advice about or to sell.</p> <ul style="list-style-type: none"><li><input type="checkbox"/> Mutual Funds</li><li><input type="checkbox"/> Stocks/Bonds</li><li><input type="checkbox"/> Certificates of Deposits</li></ul>	
Whose Annuities Can I Sell to You?	
<p>I am authorized to sell:</p> <ul style="list-style-type: none"><li><input type="checkbox"/> Annuities from Only One (1) Insurer</li><li><input type="checkbox"/> Annuities from Two or More Insurers</li><li><input type="checkbox"/> Annuities from Two or More Insurers although I primarily sell annuities from _____</li></ul>	

## How I'm Paid for My Work

It's important for You to understand how I'm paid for my work. Depending on the particular annuity You purchase, I may be paid a commission or a fee. Commissions are generally paid to Me by the insurance company while fees are generally paid to Me by the consumer. If You have questions about how I'm paid, please ask Me.

Depending on the particular annuity You buy, I will or may be paid cash compensation as follows:

- Commission, which is usually paid by the insurance company or other sources.  
If other sources, describe \_\_\_\_\_
- Fees (such as a fixed amount, an hourly rate, or a percentage of your payment), which are usually paid directly by the customer.
- Other, which may include other indirect compensation resulting from this transaction (sometimes called "non-cash" compensation). \_\_\_\_\_

***If You have any questions about the above compensation I will be paid for this transaction, please ask me.***

**By signing below, You acknowledge that You have read and understand the information provided to You in this document.**

Owner Signature	Date
Producer Signature	Date