

Use this form when applying for CareChoice Series products. This form must be completed and signed by the Soliciting Producer.

**A Agency Contact Information** ::

To be used when the Underwriter/Case Manager has questions or needs additional information about this case.

- 1. Contact name: \_\_\_\_\_
- 2. Phone number: \_\_\_\_\_ Extension: \_\_\_\_\_  Home  Work  Cell
- 3. Email address: \_\_\_\_\_

**Additional Agency Contact (If applicable)**

- 4. Contact name: \_\_\_\_\_
- 5. Phone number: \_\_\_\_\_ Extension: \_\_\_\_\_  Home  Work  Cell
- 6. Email address: \_\_\_\_\_

**B Policy Information** ::

- 1. Risk classification: \_\_\_\_\_
- 2. Is this part of a multi-policy case (i.e., family members, business partners, etc.)? .....  Yes  No  
If Yes, provide associated policy number(s): \_\_\_\_\_
- 3. Are there any other applications (e.g., Disability, Long Term Care) being submitted concurrently with this Application? ...  Yes  No  
If Yes, provide associated policy number(s): \_\_\_\_\_
- 4. Is the policy being applied for a replacement? .....  Yes  No  
*If Yes, complete applicable replacement forms.*
- 5. Will dividends from an existing MassMutual policy be used to pay all or part of the initial premium on this policy? .....  Yes  No  
*If Yes, complete Service Request Form (F5341).*
- 6. Is the Life Insurance being applied for in conjunction with the purchase of a Single Premium Immediate Annuity? .....  Yes  No  
If Yes, provide associated policy number(s): \_\_\_\_\_
- 7. Are you aware of any person signing this Application who did **not** understand and answer each question in English? ...  Yes  No  
*If Yes, complete applicable Acknowledgment Regarding English Language Materials and Translation (FR1119).*  
Indicate language: \_\_\_\_\_
- 8. Was the Pre-Qualifying Checklist & Underwriting Guidelines Brochure (U0100) used? .....  Yes  No
- 9. Market type – indicate sales and marketing programs that were used to support this sale (Select all that apply):  
 N/A  Business Owner  Existing Customer  Family Markets  LGBTQ Markets  Multicultural Markets  
 SpecialCare – Families with special needs\*  Women's Markets  Other (Specify): \_\_\_\_\_

\*Note: The receipt of insurance benefits by a beneficiary or dependent with special needs could negatively affect that individual's eligibility for government benefits.

## C Producer Compensation Information :::

Complete the first line for all applications and provide additional compensation arrangements if applicable. Renewal commissions are only available for CareChoice Select. Producer 1 "Type" should always be the soliciting or soliciting/servicing producer. The commissions should total 100%.

Type	Agency Number	Producer Name & BPID <sup>1</sup> or NPN <sup>2</sup> ID	Agency/Distributor Name & BPID <sup>1</sup> or TIN	RTF <sup>3</sup> /Corporation Name & BPID <sup>1</sup> or TIN	% FYC <sup>4</sup>	% RC <sup>5</sup>
1		#:	#:	#:		
2		#:	#:	#:		
3		#:	#:	#:		
4		#:	#:	#:		
5		#:	#:	#:		
6		#:	#:	#:		
7		#:	#:	#:		
8		#:	#:	#:		


<sup>1</sup>BPID = Business Partner ID <sup>2</sup>NPN = National Producer Number <sup>3</sup>RTF = Retail Firm <sup>4</sup>FYC = First Year Commission <sup>5</sup>RC = Renewal Commission

## D Agreements & Signatures :::

I certify to the best of my knowledge, information and belief that:

- The statements made in this Producer's Statement are true and accurate.
- Each question in the Application was asked of the Proposed Insured(s) and Proposed Owner(s) and accurately recorded.
- All required forms and notices were provided to the Proposed Owner (and Proposed Insured, if different) prior to completing the Application.
- I am unaware of any suspicious or unusual activities, including but not limited to Anti-Money Laundering (AML) "red flags" as described in my AML training or any other materials, arising out of or in connection with, the sale of this policy. I have reported suspicious activity, if any, to the appropriate individuals in accordance with MassMutual's AML program.
- The policy applied for is consistent with the financial needs of the Proposed Insured(s) and/or Proposed Owner(s).
- I am unaware of any information that would adversely affect any of the Proposed Insured's eligibility, acceptability or insurability.
- I have completed all training requirements.

The undersigned Producer understands and acknowledges that no application for a CareChoice One or CareChoice Select policy may be solicited or submitted without having applicable state life and health insurance licenses in place, and completing the applicable state long-term care pre-sale and ongoing training requirements.

 Signature of Soliciting Producer: \_\_\_\_\_  
 Printed name: \_\_\_\_\_ Date: \_\_\_\_\_  
 Producer ID #: \_\_\_\_\_  
 Email address: \_\_\_\_\_

