NORTH AMERICAN.
A Sammons Financial Company

New rates

Attention California producers

Rates decrease effective Jan. 23 on North American Charter® Plus

fixed index annuity

Get updated rates now

New year, new possibilities

In California, we anticipate approval on a new optional enhanced bonus rider[1] (EBR) and

the addition of Barclays Transitions Indices to Charter Plus in 2024. Watch your email for

details on the when these new features will launch. Please continue to use the current

materials available on NorthAmericanCompany.com until these new features are

launched.

New required training starting Jan. 23

Since the rider is a new feature for the North American Charter Plus, new training will be

required in all states. Visit RegEd to take the required product training (Code

24SFGNAC_01).

Helpful Links:

- **Go to Annuity e-Biz**
- **Get Illustrations**
- **Get State Availability Chart**

NEW BUSINESS GUIDELINES

Credited interest rate changes apply to applications **received** in the home office or submitted through e-Biz on or after Jan 23. A rate lock window of 45 days will apply. Rates are subject to change at any time.

Questions? Call Sales Support at **866-322-7066**.

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