# Product & Service Notice



Date: Nov. 17, 2023 Form Number: PS 4448

To: Ameritas Financial Professionals Product Area: Life, Annuity, DI

(Excludes FLX products)

RE: EFT expanded to all payment modes for

new business

#### Summary:

We are excited to announce that we have expanded the EFT payment option for life, annuity and DI **new business** from monthly only, to now include quarterly, semi-annual and annual modes. To accommodate this enhancement, EFT forms have been updated to include the EFT option for all payment modes. Be sure to use the newest version of the EFT form found on Producer Workbench because the updates will not yet be available on eApply. Instructions outlined below.

#### Additional Information:

Now, all your new business can be set up for EFT payments rather than having your clients submit a check. Expanding the EFT payment option to include quarterly, semi-annual and annual modes, should help reduce lapses as the payment will automatically be made from the payor's bank account. There is no fee for choosing EFT other than monthly. A reminder letter will be sent to the client 28 days before the draft occurs for annual, semi-annual and quarterly modes.

#### Instructions:

In order to make the option available to you as soon as possible, some manual steps are needed until our systems are automated.

# **Life and Annuity**

#### eApply applications

Until our eApply system is updated with the frequency options, follow these instructions to request EFT.

EFT: monthly:

Use same process as today.

EFT- quarterly, semi-annual or annual

 Select "Direct" mode on payor screen, then select the desired frequency for recurring draft.

- Select "No" for one-time draft to avoid having to complete the UN1917 (version 4-16-15) form. You will need to complete the new EFT form that has all mode options once the case is approved. You can obtain this new EFT form on Producer Workbench under the forms locator, being sure to use the one with version date 9-12-23.
- Make a note in the "Producer's statement" of what frequency the EFT should occur (Monthly, quarterly, semi-annual or annual. Make a note under the Producer Remarks on the Producer Statement stating reoccurring EFT is wanted.

## Paper applications

If you're submitting paper applications, be sure to use the updated EFT form with version date 9-12-23 (<u>UN1917</u> and <u>UN1917NY</u>) when submitting your new business.

## Example of UN1917:

Ameritas Life In	isurance Corp. ("Comp	oany") P.O. Box 81889, Line	coln, NE 68501 / 800	0-745-1112	
Premium Mode EFT  Select an option: Recurring EFT for premium or One time premium draft (Not available on Monthly modes)  Withdrawal Date: (The withdrawal date must be on or before the policy date and cannot be after the 28th)					
Policy Number	Product Applied For	Print Name of Insured	Initial Premium	Premium Frequency	
			\$	☐ Annual ☐ Semi-annual ☐ Quarterly ☐ Monthly	
			\$	☐ Annual ☐ Semi-annual ☐ Quarterly ☐ Monthly	
			\$	☐ Annual ☐ Semi-annual ☐ Quarterly ☐ Monthly	
•	EFT options also rm, UN1917 (ver		Paid-Up Ride	r payments as shown in this section	
ted EFT for					
	n option: Recurrin	ng EFT for premium or [	One time premiur	m draft (Not available on Monthly modes)	
only – Select a		ng EFT for premium or E		m draft (Not available on Monthly modes)	

# **Disability Income Insurance**

#### eApply applications

EFT: monthly:

Use same process as today.

EFT- quarterly, semi-annual or annual:

- Select "Direct" mode on payor screen, then select the desired frequency for recurring draft.
- Select "No" for one-time draft to avoid having to complete the DI 5020 EFT (version 12-10-21) form. You will need to complete the new EFT form that has all mode options once the case is approved. You can obtain this new EFT form on Producer Workbench under the forms locator, being sure to use the form with version date 9-11-23.
- Make a note in the "Producer's statement" of what frequency the EFT should occur (Monthly, quarterly, semi-annual or annual. Make a note under the Producer Remarks on the Producer Statement stating reoccurring EFT is wanted.

## **Paper Applications**

For disability income insurance, use <u>DI5020</u> or <u>DI5020NY</u>. This will ensure that the policy payment is set up appropriately.

Electronic Fund Transfer (EFT) – Disability Income	Ameritas				
Ameritas Life Insurance Corp. ("Company") P.O. Box 81889, Lincoln, NE 68501 / 800-745-1112					
Name of Insured (print):					
Policy Number or Product Applied For:					
Premium Frequency (choose one):  Monthly (available with EFT only)  Quarterly  Semi-annual	☐ Annual				

Look for ongoing announcements as this project progresses and processes are automated.

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