

Overloan Lapse Protection Rider II

Sales solution

Policy management

When your clients plan to use their life insurance policy to supplement their retirement or other funding needs, they'll be taking loans and withdrawals from their policy. This rider helps inform the policyowner of the potential for their policy to lapse due to the amount of loans taken.

Description

What is the purpose of this rider?

This rider helps protect heavily loaned policies from lapsing and incurring a potential tax consequence.

Details

How is the rider invoked?

- The first time the requirements for invoking the rider are reached, a letter will be sent to the policyowner, who can then choose to invoke the rider
- If the policy meets all of the requirements and the policyowner does not choose
 to invoke the rider, he or she will have the right to invoke the rider at a later date,
 as long as the policy stays in force

What else do I need to know?

- This rider is automatically added to each policy issued under the guideline premium and corridor test (GPT) or cash value accumulation test (CVAT)
- · There is no charge for this rider unless the policyowner invokes it

Eligibility

What are the eligibility rules for this rider?

To invoke the rider, the policy must meet all of the following requirements:

- The policy is in-force and has reached its 15th anniversary regardless of any period of lapse
- The insured is at least age 65 (the younger insured for survivorship policies)
- The policy is issued under the GPT or CVAT
- The indebtedness becomes more than a certain percentage of the policy's cash value; this percentage is called the trigger point and varies by the insured(s) attained age as well as their 7702 selection (CVAT or GPT)

Other important information

When will this rider be terminated?

On the earliest of the following dates:

- Upon written request of the policyowner
- · Upon termination of the policy
- At the insured's attained age 120

Availability

This rider is available on the following products, subject to eligibility requirements and state approvals:

- Nationwide® IUL Accumulator II 2020
- Nationwide IUL Protector II 2020
- Nationwide Survivorship IUL 2020
- Nationwide VUL Accumulator¹
- Nationwide VUL Protector¹

¹ For use by registered representative only



For more information about this rider, contact us today at:

Life Insurance Solutions Center 1-800-321-6064 Nationwide Financial Network® Solutions Center 1-877-223-0795 Brokerage General Agents Solutions Center 1-888-767-7373



• Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution • Not insured by any federal government agency • May lose value

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Be sure to choose a product that meets long-term life insurance needs, especially if personal situations change — for example, marriage, birth of a child or job promotion. Weigh objectives, time horizon and risk tolerance, as well as any associated costs, before investing. Market volatility can lead to the need to pay additional premium to meet your goals and/or prevent the policy from lapsing. Life insurance has fees and charges that vary with sex, health, age and tobacco use. Additionally, costs for variable life insurance include expenses from the underlying investment options. Riders that customize a policy to fit individual needs usually carry an additional charge. Riders may be known by different names in different states and may not be available in every state.

Guarantees are subject to the claims-paying ability of the issuing insurance company.

Products are issued by Nationwide Life Insurance Company or Nationwide Life and Annuity Insurance Company, Columbus, Ohio. The general distributor for variable products is Nationwide Investment Services Corporation (NISC), member FINRA.

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