

The Perfect Complement to Existing Coverage

Our Critical AdvantageSM products can enhance your clients' existing coverage and give them some control when they need it most.

The Critical Advantage products include Critical Illness Insurance, Cancer Insurance and Heart Attack/Stroke Insurance. These products offer a lump-sum payment, 100% of which is paid directly to your clients upon eligible diagnosis of a covered condition. Your client has control of how the money is spent, whether it's on [high deductibles,]childcare or specialized treatment. There's no fee to use the benefit and no waiting period to satisfy.*

Here's how Critical Advantage products can help supplement other insurance your clients may have.

Heath insurance or major medical insurance – Many people have this coverage through an employer or individually. When a claim is filed, the benefit is paid to the health care provider or facility. Critical Advantage products pay your client directly.

Disability income insurance – Disability insurance is designed to pay clients a benefit amount if they are sick or injured and cannot work. Typically, there is a waiting period before any benefits are paid. Critical Advantage products pay a lump-sum benefit and have no waiting period to satisfy.*

Life insurance – Some life insurance policies include chronic or terminal illness riders. If the insured meets the qualifications, these riders can pay a portion of the death benefit amount early, but this will reduce the benefit paid to their beneficiary at death. If your clients also purchased a Critical Advantage product, they can receive 100% of their benefit upon diagnosis while leaving their life insurance death benefit intact.

*Cancer benefits do have a 30-day waiting period at policy issue.

Long-term care insurance – The benefits from this policy help clients get the care they need to live and take care of themselves. This coverage generally has a waiting period to receive reimbursement benefits. A Critical Advantage product can offer your client a lump-sum payment which can ease the financial burden of waiting for benefits to begin.

Medicare and Medicare Supplement – Medicare supplement insurance is designed to pay for what Medicare does not cover. Any benefits are paid directly to the health care provider or facility. Critical Advantage products pay your client directly.

Covered Conditions:

- Internal Cancer or Malignant Melanoma 100%
- Heart Attack 100%
- Stroke 100%
- Alzheimer's Disease 100%
- Major Organ Transplant 100%
- Blindness 100%
- Deafness 100%
- Kidney Failure 100%
- Coronary Artery Bypass Surgery 25%
- Coronary Angioplasty Surgery 25%

Please refer to the State Matrix Guide as some states don't have all options or all covered conditions available.

