

OneProtection and
Financial Markets Inc Present

Protecting your Client's Most Important Asset



When talking to your client about Disability Insurance - "Do you Feel Like a Fruit loop in a world of Cheerios?" Then mark this day on your calendar to get a healthy start to the day.

Most Insurance and Financial Advisors struggle with or avoid the topic of Disability Insurance. We will show you how to position the DI conversation properly, expose the gaps and shortfalls of existing coverages.

Learning Objectives:

- Learn how to position the need for income protection.
- Help your clients understand the gaps and shortfalls of any existing coverages.
- Present solutions that your clients can easily understand.
- Put premium into perspective.
- Learn how to preempt, or even eliminate, the most common DI objectives.

If you would like to learn how to become vastly more effective in this critical area of planning, you will not want to miss this event. A light brunch and refreshments will be provided. Register to earn **1 hour of CE credit** (SD only) all at **no cost**, brought to you by the cooperative collaboration of **OneProtection** and **Financial Markets Inc.**

Speakers:

Michael J Sir, RHU
President & Co-Founder - OneProtection
[OneProtection](#)

Edward Dow Bartling, ACS, CLU, FLMI, AIAA, MBA
Chief Operating Officer - Financial Markets Inc
[Financial Markets Inc – We are here for your life](#)

Collectively over 87 years in the Insurance Industry



For Financial Professionals Only

Date: June 5, 2023 | 8:30 - 10:30 AM CT

Location: ClubHouse Hotel & Suites
2320 South Louise Avenue
Sioux Falls, SD



Registration:
tinyurl.com/SF-6-5-23

Date: June 6, 2023 | 8:30 - 10:30 AM MT

Location: Western Dakota Technical College
800 Mickelson Drive
Rapid City, SD



Registration:
tinyurl.com/RC-06-06-23