

Lab Lift

Exam Substitution Program

Give your clients an lab-free experience with great term pricing and coverage options.

With Lab Lift from Legal & General America, the best of both worlds is available to your eligible clients using paper applications. Electronic health records (EHRs) or an attending physician statement (APS) will be used as a substitute for a paramedical exam and fluids — by pulling medical data and lab results from recent physician visits.

Eligibility

- Ages 20–60
- Comprehensive physical within the last 18 months that includes complete blood work
- Applicants can apply for up to \$2 million in coverage (including any existing coverage with Banner Life or William Penn that is not being replaced)
- All rate classes are eligible, including Sub-standard cases

Current requirements waived:

For those eligible for the program, the full paramed requirement will be waived for individuals ages 51–60 with face amounts over \$500,000.

The EKG requirement will be waived for individuals ages 51–60 with face amounts between \$1 million and \$2 million.

Part 1 and Part 2 of the application is needed.

Agents with clients who would typically complete Part 2 during a paramed can use **ExamOne** to complete the application. At this time, using ExamOne to collect the Part 2 is not available in New York.

Simply submit a cover sheet

Have an eligible client? Submit a simple one-page [cover sheet](#) with the paper application, including the last date blood work was completed and physician information.



Up to \$2 million in coverage with no exams or blood work!

Why choose LGA

Competitive term pricing leader

Digital solutions that accelerate process

Exceptional financial strength ratings

Ranked in the top five of U.S. life insurers¹

Protecting Americans for over 70 years

1 Top five term life ranking based on coverage in the brokerage channel; 2019 LIMRA US Retail Individual Life Ins. Sales By Channel. The new digital application is available for Banner Life business only at this time and is not available in New York. Lab Lift available for all OPTerm series options. For the digital application, Lab Lift is not available in New York. Clients who do not fit all accelerated underwriting or Lab Lift requirements may need to submit additional information like a paramedical exam or other labs or medical records.

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