

# Wealth protection and growth potential

## Lincoln OptiBlend® 5 fixed indexed annuity

Valued Client	Valued Client	Prepared by
Owner	Annuitant	Valued Agent
Gender: Male	Gender: Male	D
Age: 65	Age: 65	Prepared on: 08/22/2022

State of issue Michigan

**Qualified IRA** 

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LCN-3569782-042821

A fixed indexed annuity is intended for retirement or other long-term needs. It may offer principal protection, access to interest accounts, options for guaranteed income (available for an additional charge), and beneficiary protection. It is intended for a person who has sufficient cash or other liquid assets for living expenses and other unexpected emergencies, such as medical expenses.

The purpose of this illustration is to show you how the annuity contract works using examples of how interest is calculated and credited to each of the interest accounts selected. While the contract allows for reallocations, this illustration does not reflect those. Hypothetical values are shown for illustrative purposes and are not guaranteed.

For complete product details including information about each of the interest-earning accounts, please see the Product Client Guide and Disclosure Statement for this fixed indexed annuity. State variations may apply. The exact terms of the annuity are contained in the contract and any attached riders, endorsements and amendments, which will control the issuing company's contractual obligations.

THIS IS AN ILLUSTRATION, NOT A CONTRACT, AND IS NOT COMPLETE UNLESS ALL PAGES ARE INCLUDED.

For use by financial professionals with the general public.



Not a Deposit	Not FDIC-insured	May go down in value			
Not insured by any federal government agency					
Not guaran	teed by any bank o	r savings association			



You can allocate your premium among different buckets. No matter what bucket(s) you choose, you have the confidence of knowing you will not experience loss from down markets. You can reallocate at the end of each term.

#### Summary of your benefits

ADDRESSING YOUR NEEDS	S	
1 Principal protection	0	Protect your Account Value from down markets. Interest credited will never be less than 0%.
2 Growth potential	0	Grow your Account Value based on your allocations in the Fixed Account and/or indexed account(s).
3 Flexibility	0	Reallocate your money across the buckets as your needs change.
YOUR ALLOCATION		
Rate as of August 15, 2022 100% 1 Year S&P 500 Performance Triggeree Specified Rate: 7.75% • At the end of the term, if the maindex has a positive change or remains flat, your account is credited a specified rate.		, t

• If the change in the market index is negative, your account is protected from the loss but no interest is credited.

 A new rate is set at the start of each term and may be lower or higher than the initial rate.

> This illustration may not include all the buckets available in this product. Marketing material includes details on all buckets. A Surrender Charge and Market Value Adjustment may apply if a withdrawal is taken. See Key Terms and Important Disclosures for further details.

**YOUR PREMIUM** 

\$100,000

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### Hypothetical (1/1/1992 - 1/1/2022)

#### YOUR WEALTH PROTECTION AND GROWTH POTENTIAL

			Your	Account Summary			
End of Year	Age	Premiums	Interest Credited Rate	Interest Credited	Account Value	Death Benefit	Guaranteed Minimum Cash Surrender Value <sup>1</sup>
At Issue	65	\$100,000			\$100,000		
1	66		7.75%	\$7,750	\$107,750	\$107,750	\$88,375
2	67		7.75%	\$8,351	\$116,101	\$116,101	\$89,259
3	68		0.00%	\$0	\$116,101	\$116,101	\$90,151
4	69		7.75%	\$8,998	\$125,098	\$125,098	\$91,053
5	70		7.75%	\$9,695	\$134,794	\$134,794	\$91,963
6	71		7.75%	\$10,447	\$145,240	\$145,240	\$100,602
7	72		7.75%	\$11,256	\$156,496	\$156,496	\$100,702
8	73		7.75%	\$12,128	\$168,625	\$168,625	\$100,803
9	74		0.00%	\$0	\$168,625	\$168,625	\$100,904
10	75		0.00%	\$0	\$168,625	\$168,625	\$101,005
11	76		0.00%	\$0	\$168,625	\$168,625	\$101,106
12	77		7.75%	\$13,068	\$181,693	\$181,693	\$101,207
13	78		7.75%	\$14,081	\$195,774	\$195,774	\$101,308
14	79		7.75%	\$15,173	\$210,947	\$210,947	\$101,409
15	80		7.75%	\$16,348	\$227,295	\$227,295	\$101,585
16	81		7.75%	\$17,615	\$244,910	\$244,910	\$102,601
17	82		0.00%	\$0	\$244,910	\$244,910	\$103,627
18	83		7.75%	\$18,981	\$263,891	\$263,891	\$104,663
19	84		7.75%	\$20,452	\$284,343	\$284,343	\$105,710
20	85		7.75%	\$22,037	\$306,379	\$306,379	\$106,767
21	86		7.75%	\$23,744	\$330,124	\$330,124	\$107,834
22	87		7.75%	\$25,585	\$355,708	\$355,708	\$108,913
23	88		7.75%	\$27,567	\$383,275	\$383,275	\$110,002
24	89		0.00%	\$0	\$383,275	\$383,275	\$111,102
25	90		7.75%	\$29,704	\$412,979	\$412,979	\$112,213
26	91		7.75%	\$32,006	\$444,985	\$444,985	\$113,335

The purpose of this illustration is to show you how the annuity contract works using examples of how interest is calculated and credited to each of the interest accounts selected. While the contract allows for reallocations, this illustration does not reflect those. Hypothetical values are shown for illustrative purposes and are not guaranteed.

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### Hypothetical (1/1/1992 - 1/1/2022)

#### YOUR WEALTH PROTECTION AND GROWTH POTENTIAL

			You	r Account Summary			
End of Year	Age	Premiums	Interest Credited Rate	Interest Credited	Account Value	Death Benefit	Guaranteed Minimum Cash Surrender Value <sup>1</sup>
27	92		0.00%	\$0	\$444,985	\$444,985	\$114,468
28	93		7.75%	\$34,486	\$479,472	\$479,472	\$115,613
29	94		7.75%	\$37,159	\$516,631	\$516,631	\$116,769
30	95		7.75%	\$40,039	\$556,669	\$556,669	\$117,937
		\$100,000 Total Premium	<b>5.94%</b> Average <sup>2</sup>	\$456,670 Total interest credited			

<sup>1</sup>The Guaranteed Minimum Cash Surrender Value is the minimum amount you could receive upon a full surrender of the contract. Your actual Cash Surrender Value which is your Account Value adjusted for surrenders, market value adjustments, and surrender charges may be higher than the value shown.

<sup>2</sup>The average Interest Credited Rate excludes any years in which your Account Value is zero.

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### **Guaranteed minimum (0% credited on indexed account)**

#### YOUR WEALTH PROTECTION AND GROWTH POTENTIAL

			Your Ac	count Summary			
End of Year	Age	Premiums	Interest Credited Rate	Interest Credited	Account Value	Death Benefit	Guaranteed Minimum Cash Surrender Value <sup>1</sup>
At Issue	65	\$100,000			\$100,000		
1	66		0.00%	\$0	\$100,000	\$100,100	\$88,375
2	67		0.00%	\$0	\$100,000	\$100,200	\$89,259
3	68		0.00%	\$0	\$100,000	\$100,300	\$90,151
4	69		0.00%	\$0	\$100,000	\$100,401	\$91,053
5	70		0.00%	\$0	\$100,000	\$100,501	\$91,963
6	71		0.00%	\$0	\$100,000	\$100,602	\$100,602
7	72		0.00%	\$0	\$100,000	\$100,702	\$100,702
8	73		0.00%	\$0	\$100,000	\$100,803	\$100,803
9	74		0.00%	\$0	\$100,000	\$100,904	\$100,904
10	75		0.00%	\$0	\$100,000	\$101,005	\$101,005
11	76		0.00%	\$0	\$100,000	\$101,106	\$101,106
12	77		0.00%	\$0	\$100,000	\$101,207	\$101,207
13	78		0.00%	\$0	\$100,000	\$101,308	\$101,308
14	79		0.00%	\$0	\$100,000	\$101,409	\$101,409
15	80		0.00%	\$0	\$100,000	\$101,585	\$101,585
16	81		0.00%	\$0	\$100,000	\$102,601	\$102,601
17	82		0.00%	\$0	\$100,000	\$103,627	\$103,627
18	83		0.00%	\$0	\$100,000	\$104,663	\$104,663
19	84		0.00%	\$0	\$100,000	\$105,710	\$105,710
20	85		0.00%	\$0	\$100,000	\$106,767	\$106,767
21	86		0.00%	\$0	\$100,000	\$107,834	\$107,834
22	87		0.00%	\$0	\$100,000	\$108,913	\$108,913
23	88		0.00%	\$0	\$100,000	\$110,002	\$110,002
24	89		0.00%	\$0	\$100,000	\$111,102	\$111,102
25	90		0.00%	\$0	\$100,000	\$112,213	\$112,213
26	91		0.00%	\$0	\$100,000	\$113,335	\$113,335
27	92		0.00%	\$0	\$100,000	\$114,468	\$114,468
28	93		0.00%	\$0	\$100,000	\$115,613	\$115,613

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#### Guaranteed minimum (0% credited on indexed account)

#### YOUR WEALTH PROTECTION AND GROWTH POTENTIAL

			Your A	.ccount Summary			
End of Year	Age	Premiums	Interest Credited Rate	Interest Credited	Account Value	Death Benefit	Guaranteed Minimum Cash Surrender Value <sup>1</sup>
29	94		0.00%	\$0	\$100,000	\$116,769	\$116,769
30	95		0.00%	\$0	\$100,000	\$117,937	\$117,937
		\$100,000 Total Premium	0.00% Average <sup>2</sup>	\$0 Total interest credited			

<sup>1</sup>The Guaranteed Minimum Cash Surrender Value is the minimum amount you could receive upon a full surrender of the contract. Your actual Cash Surrender Value which is your Account Value adjusted for surrenders, market value adjustments, and surrender charges may be higher than the value shown.

<sup>2</sup>The average Interest Credited Rate excludes any years in which your Account Value is zero.

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## How it works during different time periods

			GROWI	HPOIE				
			Based on the hy	pothetic	al returns from 1/1,	/1995 – 1/1/2005		
End of Year	Age	Premiums	Cred	rest ited Rate	Interest Credited	Account Value	Death Benefit	Guaranteed Minimum Cash Surrender Value
At Issue	65	\$100,000				\$100,000		
1	66		7	.75%	\$7,750	\$107,750	\$107,750	\$88,375
2	67		7	75%	\$8,351	\$116,101	\$116,101	\$89,259
3	68		7	75%	\$8,998	\$125,098	\$125,098	\$90,151
4	69		7	75%	\$9,695	\$134,794	\$134,794	\$91,053
5	70		7	75%	\$10,447	\$145,240	\$145,240	\$91,963
6	71		0	00%	\$0	\$145,240	\$145,240	\$100,602
7	72		0	00%	\$0	\$145,240	\$145,240	\$100,702
8	73		0	00%	\$0	\$145,240	\$145,240	\$100,803
9	74		7	75%	\$11,256	\$156,496	\$156,496	\$100,904
10	75		7	75%	\$12,128	\$168,625	\$168,625	\$101,005
		\$100,000 Total Premium	5.4 Ave	<b>3%</b> age <sup>1</sup>	\$68,625 Total interest			

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#### WEALTH PROTECTION IN A DOWN MARKET

credited

			Based on the hypothetica	al returns from 1/1/199	9 – 1/1/2009		
End of Year	Age	Premiums	Interest Credited Rate	Interest Credited	Account Value	Death Benefit	Guaranteed Minimum Cash Surrender Value
At Issue	65	\$100,000			\$100,000		
1	66		7.75%	\$7,750	\$107,750	\$107,750	\$88,375
2	67		0.00%	\$0	\$107,750	\$107,750	\$89,259
3	68		0.00%	\$0	\$107,750	\$107,750	\$90,151
4	69		0.00%	\$0	\$107,750	\$107,750	\$91,053
5	70		7.75%	\$8,351	\$116,101	\$116,101	\$91,963
6	71		7.75%	\$8,998	\$125,098	\$125,098	\$100,602
7	72		7.75%	\$9,695	\$134,794	\$134,794	\$100,702
8	73		7.75%	\$10,447	\$145,240	\$145,240	\$100,803
9	74		7.75%	\$11,256	\$156,496	\$156,496	\$100,904
10	75		0.00%	\$0	\$156,496	\$156,496	\$101,005
		\$100,000 Total Premium	<b>4.65%</b> Average <sup>1</sup>	\$56,497 Total interest credited			

<sup>1</sup>The average Interest Credited Rate excludes any years in which your Account Value is zero.

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### How it works during different time periods continued

			AST 10 YEARS				
End of Year	Age	Premiums	Interest Credited Rate	Interest Credited	Account Value	Death Benefit	
At Issue	65	\$100,000			\$100,000		
1	66		7.75%	\$7,750	\$107,750	\$107,750	\$88,375
2	67		7.75%	\$8,351	\$116,101	\$116,101	\$89,259
3	68		7.75%	\$8,998	\$125,098	\$125,098	\$90,151
4	69		0.00%	\$0	\$125,098	\$125,098	\$91,053
5	70		7.75%	\$9,695	\$134,794	\$134,794	\$91,963
6	71		7.75%	\$10,447	\$145,240	\$145,240	\$100,602
7	72		0.00%	\$0	\$145,240	\$145,240	\$100,702
8	73		7.75%	\$11,256	\$156,496	\$156,496	\$100,803
9	74		7.75%	\$12,128	\$168,625	\$168,625	\$100,904
10	75		7.75%	\$13,068	\$181,693	\$181,693	\$101,005
		\$100,000 Total Premium	6.20% Average <sup>1</sup>	\$81,693 Total interest credited			

<sup>1</sup>The average Interest Credited Rate excludes any years in which your Account Value is zero.



### Hypothetical account details

#### YOUR WEALTH PROTECTION AND GROWTH POTENTIAL

			1 Year S&P	500 Performance Triggered	
			Index	Your Interest	Account
End of Year	Age	Premiums	Return	Credited Rate	Value
At Issue	65	\$100,000			\$100,000
1	66		4.34%	7.75%	\$107,750
2	67		6.90%	7.75%	\$116,101
3	68		-1.36%	0.00% 🔍	\$116,101
4	69		35.20%	7.75%	\$125,098
5	70		18.73%	7.75%	\$134,794
6	71		32.30%	7.75%	\$145,240
7	72		25.95%	7.75%	\$156,496
8	73		18.49%	7.75%	\$168,625
9	74		-11.82%	0.00% 🟓	\$168,625
10	75		-10.02%	0.00% 🟓	\$168,625
11	76		-21.27%	0.00% 🟓	\$168,625
12	77		21.94%	7.75%	\$181,693
13	78		8.44%	7.75%	\$195,774
14	79		5.55%	7.75%	\$210,947
15	80		11.65%	7.75%	\$227,295
16	81		2.16%	7.75%	\$244,910
17	82		-35.61%	0.00% 🟓	\$244,910
18	83		21.59%	7.75%	\$263,891
19	84		12.26%	7.75%	\$284,343
20	85		0.41%	7.75%	\$306,379
21	86		14.51%	7.75%	\$330,124
22	87		25.27%	7.75%	\$355,708
23	88		12.35%	7.75%	\$383,275
24	89		-2.21%	0.00% 🟓	\$383,275
25	90		12.18%	7.75%	\$412,979
26	91		19.40%	7.75%	\$444,985
27	92		-6.89%	0.00%	\$444,985
28	93		29.79%	7.75%	\$479,472
20			20.70.0	7.70.0	<u> </u>

Protection: Your Account Value was protected from loss.

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### Hypothetical account details

#### YOUR WEALTH PROTECTION AND GROWTH POTENTIAL

			1 Year S&P 500 Performance Triggered			
End of Year	Age	Premiums	Index Return	Your Interest Credited Rate	Account Value	
29	94		13.59%	7.75%	\$516,631	
30	95		29.61%	7.75%	\$556,669	
		\$100,000 Total Premium	9.78% Average	<b>5.94%</b> Average <sup>1</sup>		

Protection: Your Account Value was protected from loss.

<sup>1</sup>The average Interest Credited Rate excludes any years in which your Account Value is zero.

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#### Key terms

**Account Value** is the value of your annuity contract that includes any interest credited to the Fixed Account and Indexed Account(s). May be referred to as Accumulation Value.

**Death Benefit** your beneficiaries receive the greater of the Account Value, Guaranteed Minimum Cash Surrender Value and Guaranteed Minimum Cash Non-Surrender Value.

**10% Free Withdrawal** is the amount you may withdraw from your contract each year during the surrender period without incurring a Surrender Charge or Market Value Adjustment.

**Guaranteed Minimum Cash Surrender Value** is based on a guaranteed minimum rate of return and is the lowest possible value you would receive upon surrender during the Surrender Charge period. If you leave your money in the contract until the end of the Surrender Charge period, and then surrender your contract, you are guaranteed to walk away with more than the initial premium (if no withdrawals were made). See additional details for calculation.

Interest Credited Rate is the annual rate earned on the Account Value.

**Market Value Adjustment (MVA)** is an adjustment, positive or negative, based on current interest rates at the time of withdrawal or surrender during the Surrender Charge period. A Market Value Adjustment does not apply to any 10% Free Withdrawals, annuitization after a certain number of contract years, or death benefit.

Premiums are the amount you deposited into the annuity contract.

**Withdrawal** is any amount you receive from the annuity contract. Withdrawals are first deducted from the Fixed Account and then proportionally from the Indexed Accounts. May be referred to as surrenders.

**Surrender Charge** is the percentage applied to a withdrawal after any Market Value Adjustment.

<b>Completed Years</b>	1	2	3	4	5
Surrender charge %	9%	8%	7%	6%	5%

#### **Additional details**

The Guaranteed Minimum Cash Surrender Value is 87.50% of the total premium paid, less any surrenders and any taxes, accumulated at the Guaranteed Minimum Cash Surrender Value interest rate of 1.00% during the Surrender Charge period and a rate of 1.00% after the Surrender Charge period. If the actual Account Value (less applicable Surrender Charge and Market Value Adjustment) exceeds the Guaranteed Minimum Cash Surrender Value, the Account Value is paid. After the Surrender Charge period, the surrender value will not be less than the greater of the Guaranteed Minimum Cash Surrender Value and the Guaranteed Minimum Non-Surrender Value. The Guaranteed Minimum Non-Surrender Value is 100% of the Premium paid, less any surrenders and related Surrender Charges and any taxes accumulated at the Guaranteed Minimum Non-Surrender Value interest rate of 0.10%. Your actual cash surrender value is equal to your Account Value on the date of surrender, less Market Value Adjustment and Surrender Charges (if applicable), and less any applicable taxes. The cash surrender value may be higher than the Guaranteed Minimum Cash Surrender value.



#### Important disclosures

This is a hypothetical illustration only. It is intended to show how the *Lincoln OptiBlend*® 5 fixed indexed annuity works using examples of how interest is calculated and credited to each of the annuity's interest accounts, if the contract was available at that time. While the contract allows for reallocation, this illustration does not reflect reallocations and assumes the current rates are used for the entire illustration. Values do not reflect deductions for taxes or any Market Value Adjustments for withdrawals. Hypothetical values are shown for illustrative purposes and are not guaranteed. As the illustration demonstrates, there is no "best" interest scenario. The scenarios may never be repeated and are not and should not be considered an attempt to predict future changes in an index. **Refer to the Fixed and Indexed Accounts disclosures below for more details.** 

Index values used in this illustration depends on an underlying index and its inception date. This illustration is based on selected historical experience and back-tested index values. **The inception date of the S&P 500 Index is March 4**<sup>th</sup>, **1957. The Fidelity AIM Dividend Index is July 31**<sup>st</sup>, **2019. The S&P 500 Daily Risk Control 5% Index is September 10**<sup>th</sup>, **2009. The BlackRock Dynamic Allocation Index is July 30**<sup>th</sup>, **2021.** Index values used prior to the inception date of the index are back-tested. There are different scenarios and periods reflecting different patterns of movement in the indices. During each period, the indices increased in some years and decreased in other years. The "Hypothetical," "Guaranteed minimum," and "How it works during different time periods" tables in this illustration compare indices performance with the Interest Credited that might have been available in each of the scenarios. Past performance of the indices is no guarantee of future changes in the indices or of future indexed interest earnings for this product. The indices are used solely as a mechanism for calculating indexed interest.

#### For use with your financial professional

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#### **Fixed and Indexed Account**

Interest is not credited between the date premium is received and the date the contract is issued. Your contract will issue with the rates in effect as of the date the contract is issued. The hypothetical values shown in each scenario use the current declared initial rate(s). These rates remain unchanged in each scenario during all time periods. This is not likely to occur. Actual rates declared in subsequent contract years and indexed terms may be higher or lower than the initial rates and may differ from rates used for new contracts or for other contracts issued at different times. This means that your returns may be lower or higher than the returns shown. Fixed interest is credited daily throughout the contract year. Indexed interest is credited at the end of an indexed term. Each interest account has a method of calculating and crediting interest. Refer to the Product Client Guide and Disclosure Statement for detailed information about interest rate calculation and application to each account.

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