



Insurance products issued by:
Minnesota Life Insurance Company
Securian Life Insurance Company

Your life insurance strategy: creating the right mix

Many life insurance policies today provide more than just a death benefit. Insurance companies are adding an increasing number of policy options and benefits to address specific needs in a variety of situations. **Use Securian Financial's three-bucket life insurance strategy to help maximize your coverage and policy benefits:**

The "three-bucket" life insurance strategy



Accumulation policy bucket

Goal: Accumulate cash value for future use in addition to death benefit protection

Key benefits:

Income tax-free death benefit Maximum cash accumulation potential

Tax-deferred cash value growth
Tax-advantaged distributions¹
No age restrictions on cash
value use

Uses:

Supplemental retirement income College funding Emergency funds

1. As long as your policy remains in force and is not a modified endowment contract.

10-year term life policy

Goal: Convert to accumulation and protection policy buckets

Key benefits:

Affordable death benefit

Locks in insurability — convertible without additional underwriting

Uses:

Short-term protection

15-, 20- or 30-year term life policy

Goal: Covers larger life insurance needs at an affordable rate

Kev benefits:

Affordable death benefit

Locks in insurability — convertible without additional underwriting

Uses:

Long-term protection Income replacement **Protection** policy bucket

Goal: Guaranteed, lifetime death benefit protection

Key benefits:

Guaranteed death benefit
Lifetime coverage
Income tax-free death benefit
Chronic illness (CI) protection
options

Uses:

Estate and legacy planning Charitable giving Potential for CI coverage This strategy should be considered as part of your larger financial portfolio. You should consider your overall investment objectives, time horizon, risk tolerance, liquidity needs, fees and expenses, and tax features associated with products and services.



Learn how Securian Financial's "three-bucket" strategy can help you maximize your life insurance coverage and benefits.

Please keep in mind that the primary reason to purchase a life insurance product is the death benefit.

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Life insurance products contain fees, such as mortality and expense charges (which may increase over time), and may contain restrictions, such as surrender charges. One could lose money in these products.

The Policy Design you choose may impact the tax status of your policy. If you pay too much premium your policy could become a modified endowment contract (MEC). Distributions from a MEC may be taxable and if the taxpayer is under the age of 59½ may also be subject to an additional 10% penalty tax.

Policy loans and withdrawals may create an adverse tax result in the event of a lapse or policy surrender, and will reduce both the surrender value and death benefit. Withdrawals may be subject to taxation within the first fifteen years of the contract. Clients should consult their tax advisor when considering taking a policy loan or withdrawal.

Guarantees are based on the claims-paying ability of the issuing insurance company.

Additional agreements may be available. Agreements may be subject to additional costs and restrictions. Agreements may not be available in all states or may exist under a different name in various states and may not be available in combination with other agreements.

You should consult your tax advisor regarding your own tax

Insurance products are issued by Minnesota Life Insurance Company in all states except New York. In New York, products are issued by Securian Life Insurance Company, a New York authorized insurer. Minnesota Life is not an authorized New York insurer and does not do insurance business in New York. Both companies are headquartered in St. Paul, MN. Product availability and features may vary by state. Each insurer is solely responsible for the financial obligations under the policies or contracts it issues.

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Not a deposit - Not FDIC/NCUA insured - Not insured by any federal government agency - Not guaranteed by any bank or credit union

