

Lincoln lab-free consideration

Presubmission qualification guidelines

Lincoln's ticket submission processes offer the opportunity to waive labs for qualifying clients. Use this guide to determine if your client may qualify for lab-free consideration.¹

General lab-free qualification guidelines

- Clients ages 18–60
- Face amount: \$2,500,000 or less
- Consideration for all preferred plus, all preferred and most standard rate classes
- No major medical conditions

Nonmedical conditions that prompt the need for labs/vitals

- Use of cigarettes, e-cigarettes, vaping products, or herbal cigarettes.
 (Other tobacco products and/or marijuana use meeting standard nontobacco or better may qualify for lab-free).
- History of DUI or distracted driving convictions in the last 5 years
- Felony conviction in the last 7 years
- Submission of a prior trial (informal) or formal application to Lincoln Financial Group within the last 12 months
 - If there are valid labs on file from a previous formal submission, they may be used in place of ordering new labs.
 - Formal submissions indicating a pending application with another carrier within the last 6 months.

Medical conditions that prompt the need for labs/vitals

Note: This list is not all-inclusive. Due to the complexity of individual medical histories, multiple medical conditions could prompt the need for labs/vitals, even if not listed below.

- Alcohol abuse and/or treatment
- Atrial fibrillation
- Bipolar disorder
- Cancer history (other than basal and squamous cell skin cancers)
- Carotid artery disease
- Elevated cholesterol without treatment
- Chronic obstructive pulmonary disease (COPD/emphysema)

- Crohn's disease/ulcerative colitis
- Diabetes/gestational diabetes
- Drug abuse and/or treatment
- Emphysema
- Epilepsy/seizure
- Gastric bypass/lap band
- Heart disease/surgery (all types)
- Hepatitis B or C

- Hypertension
- Kidney disease
- Melanoma
- MIB and prescription database results that indicate adverse medical history
- Multiple sclerosis (MS)
- Peripheral artery disease (PAD)/ peripheral vascular disease (PVD)
- Chronic prescription narcotic use

¹ Note: Lab-free consideration is not available in New York, with Lincoln *MoneyGuard®* solutions or *Lincoln LifeElements®* One-Year Term.

- Within height/weight limitsMaximum lifetime lab-free consideration is \$2,500,000
- Applicant is a U.S. citizen or permanent resident green card holder

Height and weight guidelines for lab-free consideration

Our height and weight guidelines apply to both men and women. We use these guidelines with your client's event and medical history to help determine policy approval.

Ages 18-44		Ages	Ages 45-60	
Height	Weight	Height	Weight	
4'8"	82-167	4'8"	82-171	
4'9"	85-173	4'9"	85-177	
4'10"	88-179	4'10"	88-184	
4'11"	91-185	4'11"	91-190	
5'0"	94-192	5'0"	94-197	
5'1"	98-198	5'1"	98-203	
5'2"	101-205	5'2"	101-210	
5'3"	104-211	5'3"	104-217	
5'4"	108-218	5'4"	108-224	
5'5"	111-225	5'5"	111-231	
5'6"	114-232	5'6"	114-238	
5'7"	118-239	5'7"	118-245	
5'8"	122-246	5'8"	122-253	
5'9"	125-253	5'9"	125-260	
5'10"	129-261	5'10"	129-268	
5'11"	133-268	5'11"	133-276	
6'0"	136-276	6'0"	136-283	
6'1"	140-284	6'1"	140-291	
6'2"	144-292	6'2"	144-299	
6'3"	148-300	6'3"	148-308	
6'4"	152-308	6'4"	152-316	
6'5"	155-316	6'5"	155-324	
6'6"	159-324	6'6"	159-333	
6'7"	163-332	6'7"	163-341	
6'8"	168-341	6'8"	168-350	
6'9"	172-349	6'9"	172-359	

Not a deposit
Not FDIC-insured
Not insured by any federal government agency
Not guaranteed by any bank or savings association
May go down in value

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Have questions? Contact your Lincoln Underwriting team. We're here for you!

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