

# Ameritas Access Whole Life Insurance

## Product Guide

Closed Dec. 31, 2021

<b>Issue Dates</b>	This version was sold with issue dates prior to Jan. 1, 2022.
<b>Issue Ages (Age nearest birthday)</b>	18-75: Preferred Plus Nontobacco 18-80: Preferred Nontobacco, Select Nontobacco, Preferred Tobacco 18-85: Standard Tobacco 0-85: Standard Nontobacco
<b>Minimum Specified Amount</b>	\$25,000: Standard Tobacco, Standard Nontobacco, Rated \$100,000: All other classes
<b>Dividend Options</b>	<ul style="list-style-type: none"><li>• Purchase Paid Up Additions (default)</li><li>• Cash</li><li>• Reduce Premiums (except monthly billing)</li><li>• Accumulate with Interest</li><li>• Purchase Participating One-Year Term Insurance</li><li>• Reduce Outstanding Loan</li></ul>
<b>Premiums Payable Age (Based on issue age nearest birthday)</b>	Premiums are payable to the later of attained age 75 or 25 years
<b>Annual Policy Fee</b>	\$90
<b>Interest Crediting Method</b>	Portfolio
<b>Guaranteed Contract Rate</b>	A 4% guaranteed contract rate is used in the demonstration of compliance with the guaranteed cash values as required by the Standard Nonforfeiture Law of Life Insurance and does not represent an accumulation rate or earned rate for the cash value.
<b>Fixed Loans</b>	Loan portion of the account value will be credited with interest at the current rate of 5% (5% max) <b>Direct recognition:</b> Dividends are impacted by loans.
<b>Variable Loans</b>	Loan portion will be charged an interest rate that is tied to Moody's Corporate Bond Yield Average – Monthly Average Corporates as published by Moody's Investors Services, Inc. Loan rate set each policy anniversary and will not be changed more often than once a year. <b>Non-direct recognition:</b> Dividends are not impacted by loan.

## Flexible Paid Up Rider (FPUR)

**Cost:** 0% current charge up to 150% annual base policy premium and 8% on excess FPUR premiums

**FPUR Funding Range:** 50-200% of scheduled FPUR premium

**Maximum Scheduled FPUR Premium:** In year one, 25 times the base annual premium plus the annual policy fee, with a step-down schedule in subsequent years. (See rider section for more details)

## Riders and Endorsements

- **Accidental Death Benefit:** Pays additional benefit if death is accidental.
- **Care4Life Accelerated Death Benefit:** Provides a guaranteed amount upon one of the qualifying critical, chronic or terminal illness triggers. California and New York have rider variations. Refer to rider section for more details. (Accelerated Benefit for Terminal Illness is available when Care4Life is not.) The Care4Life riders are not a long-term care product.
- **Children's Insurance:** Provides \$25,000 of convertible insurance for insured's children.
- **Flexible Paid Up:** Allows the purchase of additional paid-up insurance.
- **Guaranteed Insurability:** Allows an additional insurance policy to be purchased at certain option dates, without evidence of insurability.
- **Level Term:** Provides insurance coverage for 10, 15, 20, or 30 years at term insurance rates.
- **Waiver of Premium:** Pays policy premium in the event the insured is totally disabled.

## Discounts

Association, Employee and Same Payor discounts available.

## Dividends

Dividends are paid when the company experiences favorable results with respect to interest, mortality and expenses. A single dividend reflects experience on both the base policy and participating riders. Any such dividends are paid starting at the end of the second policy year. A pro-rata dividend is not paid if a policy is surrendered or lapsed but is paid upon the death of the insured for in force policies. Dividends are not guaranteed.

### Dividend options

Policy owners may choose one of the following options for their dividend payments:

- Paid-up Up Additions (This is the default selection)
- Cash
- Reduce premium if the premium payment mode is annual, semiannual or quarterly
- Purchase Participating One-Year Term Insurance
- Accumulate Interest – rate is guaranteed to be one percent or more
- Reduce outstanding loans

### Dividend calculation

Dividends are calculated based on the reserves and net amount at risk of the entire policy and/or paid-up riders. Supplementary benefit, substandard ratings, or variable loans will not affect the dividends paid. There will be direct recognition of loans on fixed loans only.

## Guaranteed level premium

Premiums are level, guaranteed and payable every year until the later of attained age 75 or 25 years. Regardless of the company's investment, expense or mortality experience, premiums are guaranteed never to increase during the insured's lifetime.

## Discounts

### Association discount

This discount reduces the modal factors and policy fees by 4% in all years for members of approved associations. Not available in all states and prior home office approval is required.

### Employee discount

This discount reduces the modal factors and policy fees by 4% in all years if you are an Ameritas associate (full-time employee, full-time contracted licensed agent, agency employee employed and paid by Ameritas, spouse, children under 25 or living in household, grandchildren and retirees). Payor must be the Ameritas associate.

### Same payor discount

This discount allows for the Access WL policy fees to be reduced by 50% when you have clients who are purchasing two life or disability insurance policies from the same bank account. The discount would also apply on the other policy's policy fee if it is a whole or term life insurance policy.

## Policy loans

Loans can be taken at any time except during the policy grace period. However, during the first policy year, they are only available on policies with the Flexible Paid-Up rider. The loan interest rate depends on the choice of fixed or variable loan.

Loan repayments can be made at any time. When submitting loan repayments, policy owners must indicate that the funds are repayment of loan principal otherwise funds will be assumed to be premium. Interest accrues daily and becomes a part of the loan balance. Interest payments are due on each policy anniversary. If interest is not paid when due, it is added to the loan balance and will bear interest at the rate charged on the loan.

### Changing loan types

Subject to the terms of the variable loan endorsement, you may change from a fixed loan to a variable loan or from a variable loan to a fixed loan by written notice. The loan type may not be changed during the 12-month period following the date a loan is taken or the date the loan type is changed. The entire loan balance must be exchanged and will be treated as a repayment of the existing loan balance followed by a new loan of the other loan type. The amount of the new loan will be equal to the amount required to repay the existing loan balance.

### Death benefit

Policy loans impact the policy's death benefit. The policy's death benefit will be reduced by any outstanding loan payoff amount.

### Fixed loan

The loaned portion of the account value will be charged with interest at the current rate of 5.0% (5.0% maximum).

### Impact on dividends with fixed loan

Fixed policy loans impact policy's dividends earnings. This is referred to as "direct recognition." Direct recognition allows greater flexibility in adjusting for the effect of policy loans on company earnings in a fair manner. The amount of the downward or upward adjustment of dividends depends on the loan interest rate and the total amount of the cash value that has been borrowed. The dividend will be adjusted based on the current dividend rate and loan rate in effect at the time of the dividend payment.

## Variable loan

Loan interest will be computed using a variable loan interest rate. Each year we will set the variable interest rate. The rate will never be more than the maximum permitted by law. The rate will not be changed more often than once a year. The rate for a policy year may not exceed a maximum limit which is the greater of:

- (1) The Published Monthly Average for the calendar month ending two months before the policy anniversary at the beginning of the policy year; or
- (2) The contract rate used in this policy to compute the guaranteed cash value for the policy year, plus 1%.

Published Monthly Average means:

- (1) Moody's Corporate Bond Yield Average -- Monthly Average Corporates, as published by Moody's Investors Service, Inc., or any successor to that service; or
- (2) If the average is no longer published, a substantially similar average, established by regulation issued by the Insurance Supervisory Official of the state in which the policy is delivered.

If the maximum limit for a policy year is at least 0.5% higher than the rate set for the previous year, we may increase the rate at no more than that limit. If the maximum limit for a policy year is at least 0.5% lower than the rate set for the previous year, we will reduce the rate to at least that limit.

## Impact on dividends with variable loans

The presence of variable policy loans do not impact the policy's dividend earnings. This is referred to as "non-direct recognition".

## Automatic Premium Loan

If this option is selected, any premium not paid before the end of the grace period will be paid by charging it as a loan against the policy (as long as there is sufficient net loan value). This option will not pay the premium for the Flex Paid-Up rider. It can be selected at any time unless there is premium currently in default.

## Surrenders and lapses

### Policy lapse

If a premium is not paid by the end of the grace period (31 days) and the Automatic Premium Loan does not apply, the policy will lapse. If the policy lapses and cash surrender value is available, it is used to continue the policy either as extended term insurance or reduced paid-up insurance. These lapse benefits or non-forfeiture options are covered in more detail below.

### Extended Term Insurance

The policy's cash surrender value is applied as a net single premium based on the attained age of the insured to purchase paid-up term insurance for a limited time. The amount of extended term insurance provided as a lapse benefit equals the face amount of the base policy (excluding the term rider), plus any paid-up additions, plus any dividend accumulation, minus the amount of any loans or loan interest. This option is the default option on standard policies. Policy loans are not available if the policy is in-force as extended term insurance.

## Reduced Paid-Up (RPU)

The policy's net cash surrender value is applied as a single premium to purchase paid up whole life insurance at the attained age of the insured for a reduced amount. The amount of the RPU insurance provided is based on the due date of the unpaid premium and the net single premium for the insured's gender and then current age (based on 2017 CSO Mortality tables and 4% interest), adjusted for any loan or dividend transaction on or after that date. This option is the default option on rated policies. When the RPU option has been elected:

- The policy can be surrendered for its cash value.
- Policy loans are available at the same rates as were available on the base policy.
- The RPU policy is entitled to receive dividends if declared.
- The base policy can be reinstated.
- The only payment accepted is a loan repayment.

Adverse tax consequences can occur when the RPU option is elected. Policy owners should be advised to seek competent legal and/or tax counsel before exercising this option. This can also cause a policy to become a modified endowment contract (MEC).

## Reinstatement

Within five years of the lapse date, provided the insured is living, the policy may be reinstated subject to proof of insurability, payment of all overdue premiums with interest, and reinstatement of any loan balance or lien balance as of the lapse date.

## Grace period

The grace period is 31 days. Insurance continues during the grace period; however, if the insured dies during the grace period, premium due will be subtracted from the death benefit.

## Election of paid-up policy (or mature as endowment)

The policy owner may request the policy to be endorsed as paid-up whenever the cash value equals or exceeds the net single premium for a paid-up policy. Similarly, the owner may request payment of the amount of insurance in force whenever the cash value equals that amount. Income tax consequences should be considered.

## Termination

Policies may be terminated at any time by sending written notice to the company. The cash surrender value may be withdrawn or elected to provide extended term insurance or reduced paid-up insurance. The amount that the company will refund is the cash value of the policy including riders, plus the cash value of any paid-up additions, plus any dividend accumulations, plus any due and unpaid dividends, minus any policy loan and/or lien balance as of the date of the surrender.

## Riders

### ► Accidental Death Benefit

**Design:** Pays an additional death benefit to the beneficiary in the event of the insured's death resulting from accidental bodily injury occurring within 180 days of the injury. The policy owner selects the amount of the additional death benefit when the rider is issued.

**Issue Ages:** 0 – 65

**Substandard Rating:** The rider may be added to a policy that is rated Table A to P or with flat extras between \$0-\$99.99.

**Minimum Amount of Rider Coverage:** \$25,000

**Maximum Amount of Rider Coverage:**

Age 0 – 20: \$50,000                      Age 56 –65: \$100,000  
 Age 21 – 25: \$100,000                  Maximum for all policies: \$250,000  
 Age 26 – 55: \$150,000

**Available After Issue:** Yes**Termination:** Rider terminates when the policy terminates or lapses (including exercising extended term or reduced paid-up options) or the anniversary nearest the insured’s 70th birthday; or the date written notice is received requesting termination of this rider.**Reinstatement:** The rider is allowed to be reinstated within five years of lapse with evidence of insurability and payment of all overdue premiums and interest.**Discounts Available:** Association and Employee**Pension:** Not available for pension policies**► Care4Life Accelerated Death Benefit****Design:** provides an accelerated death benefit if the insured faces a serious medical hardship such as a critical, chronic or terminal illness. The Care4Life riders are not a long-term care product.

Qualifying Event	Benefit Amount
Critical Illness	Up to 25% of the eligible amount with a maximum of \$250,000
Chronic Illness	Up to 50% of eligible amount with a maximum of \$1 million
Terminal Illness	Up to 75% of eligible amount with a maximum of \$1 million

**Eligible Amount:** Amount of insurance on base policy plus any paid-up insurance and paid up additions at the time of the first accelerated benefit request.**Issue Ages:** 0-85. In California, the critical illness portion of the rider is available to insureds up to age 64 who have comprehensive health benefits from a health insurance policy, HMO or employer plan.**Substandard Rating:** This rider may be added to a policy where the table rating does not exceed Table D and where the flat extra rating does not exceed \$5 per thousand. For policies with table ratings greater than Table D or flat extras greater than \$5 per thousand, terminal illness coverage may be available. If there is a combination of table rating and flat extra(s), underwriters may decline to issue this rider based upon their discretion.**Payment Frequency:** Accelerated death benefits will be paid in a lump sum for critical illness and terminal illness. If the maximum chronic illness accelerated death benefit amount payable does not exceed the per diem limitation declared for that year by the Internal Revenue Service, then the amount payable will be in a single sum. If the maximum amount payable under a chronic illness qualifying event exceeds the per diem limitation declared for that year by the Internal Revenue Service, then the amount payable will be paid in periodic installments.**Lien:** The advanced payment plus a \$250 administrative fee (guaranteed maximum) plus accrued interest is treated as a lien against death benefit proceeds. The maximum lien interest rate will be the greater of the current yield on ninety-day treasury bills; or the current maximum statutory adjustable policy loan interest rate. Administration fees may vary by state.**Residual Death Benefit:** Upon the death of the insured, we will pay at least the 10% residual death benefit, reduced by the amount of any partial withdrawals taken after the first accelerated benefit request and any loan balance (not available in New York).**Multiple Accelerations:** If less than one year has passed since the initial acceleration of an event and the sum of all accelerated death benefits under this rider has not reached the lifetime maximum accelerated death benefit, then additional death benefit may be accelerated under this same event. There can be up to five policy death benefit accelerations (no limit in California). This includes a first-time event, a subsequent acceleration for the same event, and the reoccurrence of a previous event.

**Total Maximum Acceleration:** The maximum lifetime accelerated benefit payments on the insured may not exceed 75% of the eligible amount with a maximum of \$1 million.

**Available After Issue:** No

**Qualifying Terminal Illness:** When the insured has been certified by a physician as having an illness or physical condition, which can reasonably be expected to result in death within 12 months. Except in California, only one acceleration is permitted for a terminal illness.

**Qualifying Critical Illness:** Definitions are listed below. These critical illnesses have a waiting period: stroke (30 days), paralysis (90 days) and coma (96 hours). In New York, qualifying events are limited to open heart surgery, angioplasty or myocardial infarction, life threatening cancer, stroke, major transplant or end-stage renal failure. Critical illness may not be exercised if the policy is a Modified Endowment Contract at the time of acceleration request.

**1) Invasive Life - Threatening Cancer:** Diagnosis of a disease manifested by the presence of one or more malignant tumors and characterized by the uncontrolled growth and spread of malignant cells and the invasion of normal neighboring tissue or distant lymph node or organ metastasis. Types of cancer include carcinoma, melanoma, leukemia, lymphoma, multiple myeloma, myelodysplastic syndrome, and sarcoma. No benefit will be payable under this condition for any of the following: pre-malignant lesions, benign tumors, polyps, or dysplasia; carcinoma in-situ; any non-melanoma skin cancer, except those with distant lymph node or organ metastasis; malignant melanoma skin cancer that is less than or equal to 1.0 mm in thickness, unless it is ulcerated or is accompanied by distant lymph node or organ metastasis; chronic lymphocytic leukemia classified as Rai State 0; early prostate cancer diagnosed as T1a or T1b by the AJCC Staging System without distant lymph node or metastasis; papillary thyroid cancer or follicular thyroid cancer, or both, that is less than or equal to 2 cm in greatest diameter and is classified as T1 by the AJCC Staging System, without lymph node or distant metastasis.

\*In California the previous paragraph 1) is replaced by this paragraph 1):

**1) Invasive/Metastatic Cancer:** A disease which is characterized by the presence and uncontrolled growth and spread of malignant cells and the invasion into normal tissue outside of the originating organ or distant lymph node or organ metastasis. Diseases classified as leukemias, lymphomas, or other uncontrolled growth of blood cells, where treatment beyond the monitoring of blood tests is initiated or recommended by a qualified medical professional, are included. Diseases of the pancreas, ovary, lung, brain, esophagus, and liver that are classified as malignant cancers of these organs and are not classified as benign tumors, cysts, or growths of these organs will be considered an Invasive/Metastatic Cancer whether or not the malignant cancer has been shown to have invaded into normal tissue outside of the originating organ or distant lymph node or organ metastasis. Invasive/Metastatic Cancer does not include, and no accelerated benefit if available for: any skin cancer, including malignant melanoma that has not invaded the dermis layer of the skin (malignant melanoma that has invaded into the dermis or deeper is considered Invasive Cancer); pre-malignant condition with malignant potential, benign tumors, or benign polyps; prostate cancer that has not spread or metastasized outside of the prostate into nearby tissue, lymph nodes or other organs; breast cancer that has not spread or metastasized outside of the breast into nearby tissue, lymph nodes or other organs; or any cancer that has not spread or metastasized from its originating organ, other than those stated in the above description.

**2) Stroke:** A cerebrovascular incident caused by infarction or brain tissue, cerebral hemorrhage, thrombosis or embolization from an extra-cranial source and producing a measurable neurological deficit that persists for at least 30 consecutive days following the occurrence of the stroke. Stroke does NOT include Transient Ischemic Attacks (TIAs), Vertebro-basilar insufficiency, retinal vessel illnesses, lacunar infarcts which do not meet the definition of stroke and Intracerebral vascular events due to trauma.

**3) Major Heart Attack:** The death of a portion of the heart muscle resulting from obstruction of blood supply to the relevant area based on the presence of a diagnostic elevation of cardiac enzymes or biomedical markers and the presence of chest pain and at least one of the following: new electrocardiographic (EKG) changes which support the diagnosis; identification of an intracoronary thrombus by angiography; or imaging evidence of a new loss of viable heart muscle or a new regional wall motion abnormality. Major heart attack does not include angina or the chance finding of electrocardiographic (EKG) changes indicative of a previous heart attack.

**4) End Stage Renal Failure:** The irreversible and total failure of both kidneys in which the use of hemodialysis or peritoneal dialysis is deemed to be medically necessary.

**5) Major Organ Transplant:** The insured must be placed on a transplant list or have been the recipient of a heart, lungs, liver, kidneys, pancreas or bone marrow.

**6) Amyotrophic Lateral Sclerosis (ALS):** A definite diagnosis of ALS diagnosed by a Consultant Neurologist.

**7) Blindness Due to Diabetes:** Total and irreversible loss of vision in both eyes solely as a result of diabetic retinopathy. Corrected visual acuity being 20/200 or less in both eyes or the field of vision being less than 20 degrees in both eyes.

**8) Paralysis of Two or More Limbs:** Complete and permanent loss of use of two or more limbs through neurological injury for a continuous period of at least 90 days.

**9) Major Burns:** Diagnosis of burns that are a full-thickness or third-degree burn covering at least 20% of the body surface.

**10) Coma:** A profound state of unconsciousness from which the insured cannot be aroused to consciousness, and in which stimulation will produce no more than primitive avoidance reflexes, which last for a period of at least 96 hours, and for which period the Glasgow coma score must be 4 or less. A definite diagnosis of coma must be documented by evidence of a neurological deficit that is expected to last for a continuous 12-month period or longer from the date of the diagnosis to determine coma. Life support systems must be required throughout the period of unconsciousness. Excludes comas secondary to any alcohol or drug abuse and/or narcotics and comas caused/prolonged for therapeutic reasons.

**11) Aplastic Anemia:** Chronic persistent bone marrow failure, confirmed by biopsy, which results in anemia, neutropenia and thrombocytopenia requiring blood product transfusion, and treatment with at least one of the following marrow stimulating agents, immunosuppressive agents or bone marrow transplantation.

**12) Benign Brain Tumor:** Non-cancerous tumor within the cerebral tissue or the cerebral meninges resulting in permanent neurological symptoms and where open, surgical intervention is deemed medically necessary. Tumors in the pituitary gland, cysts, granulomas and tumors in the cranial nerves (e.g. acoustic neuroma), or malformations in, or of, the brain substance, cerebral arteries or veins and/or the spinal cord are not covered.

**13) Aortic Aneurysm:** Diagnosis that intervention is deemed medically necessary for disease or trauma to the aorta requiring either an open surgical repair with excision and replacement of the diseased or traumatized aorta with a graft or an endovascular repair with a stent graft. Aorta refers to the thoracic and abdominal aorta but not its branches.

**14) Heart Valve Replacement:** Diagnosis that surgery is medically necessary to replace any heart valve with either a natural or mechanical valve. Heart valve surgery or repair utilizing trans vascular percutaneous valve procedures are not covered by this definition.

**15) Coronary Artery Bypass Graft Surgery:** Diagnosis that surgery is medically necessary to correct narrowing or blockage of one or more coronary arteries with bypass graft(s). Any other surgical procedure, such as but not limited to, angioplasty, intra-arterial procedures, or trans-catheter percutaneous are not covered.

**Qualifying Chronic Illness:** When the insured is unable to perform (without hands-on assistance) at least two activities of daily living and has been unable to perform them for a period of at least 90 days; or has suffered severe cognitive impairment to the extent that substantial supervision is required to ensure the insured's health and safety. Certification of the chronic illness is required every 12 months

#### **Activities of Daily Living:**

**1) Dressing:** the ability to put on and take off all garments and medically necessary braces or artificial limbs usually worn, and to fasten or unfasten them

**2) Toileting:** the ability, with or without the help of adaptive devices, to get to and from or on and off the toilet; and to perform associated personal hygiene;

**3) Transferring:** the ability to move in and out of a chair, bed, or wheelchair with or without equipment such as canes, quad canes, walkers, crutches or grab bars or other support devices including mechanical or motorized devices;



**4) Contenance:** the ability to voluntarily control bowel and bladder function, or, in the event of incontinence, the ability to maintain a reasonable level of personal hygiene including caring for a catheter or colostomy bag;

**5) Eating:** the ability to feed oneself by getting food into one's body from a receptacle (such as a plate or cup or table) or by a feeding tube or intravenously; and

**6) Bathing:** the ability to wash oneself, with or without the help of adaptive devices, by sponge bath; or in the tub or shower, including the task of getting in and out of the tub or shower.

**Severe Cognitive Impairment:** A diagnosis by a physician who is a certified neurologist of Alzheimer's disease and similar forms of irreversible dementia supported by medical evidence of a loss or deterioration in intellectual capacity that includes short-or long-term memory, orientation to people, places, or time, abstract or deductive reasoning, and judgment as it pertains to safety.

**Discounts Available:** None

**Pension:** Not available for pension policies

### ▶ **Accelerated Benefit for Terminal Illness (available if Care4Life is not available)**

**Design:** Provides a guaranteed amount upon diagnosis of a terminal illness. When terminally ill, as much as 75% of the eligible amount, up to \$1,000,000 may be advanced.

**Issue Ages:** 0-85

**Substandard Rating:** Table ratings of E or greater or flat extras which exceed \$5.00 per thousand

**Discounts Available:** None

**Pension:** Available for pension policies

### ▶ **Children's Insurance**

**Design:** Provides \$25,000 of coverage for the insured's children. All of the insured's qualified children are included on one rider.

**Limitation:** Children must be named on the application, born after the date of the application or adopted after the date of the application and before the child's 18th birthday. This rider does not insure children younger than 15 days or older than 25.

**Base Insured Issue Ages (parent):** 18 – 55

**Issue Ages (child):** 15 days – 18 years

**Substandard Rating:** The rider may be added to a policy that is rated Table A to H or with flat extras between \$1 and \$25 per thousand.

**Cost:** \$144 annually.

**Conversion Privilege:** Prior to the child's age 25, allows owner to convert the insurance on each insured child to up to \$25,000 of permanent insurance without evidence of insurability. Within 31 days after the insured child's 25th birthday, rider coverage can be converted to up to \$125,000 of permanent insurance. Conversion can only occur if no premium is in default. Conversion must take place no later than 31 days after the child's 25th birthday. The policy date of the new policy will be the date of conversion.

**Available After Issue:** Yes, with evidence of insurability for covered children

**Termination:** The rider will terminate when the policy terminates or lapses (including exercising extended term or reduced paid-up options) for any reason other than the death of the primary insured or on the anniversary nearest the insured's 70th birthday; or the date written notice is received requesting termination of this rider. If the insured dies, the rider remains in force until the youngest child covered by the rider reaches age 25 unless the death of the insured occurs by suicide within two years of the rider issue date.

**Reinstatement:** This rider may be reinstated within five years after the rider terminates. The rider may be put back in force by written notice if 1) the policy is reinstated; 2) evidence of insurability is provided for each insured child; and 3) all overdue premiums with interest are paid.

**Underwriting:** Medical questions will be required for each child. The underwriter may exclude one or more of the children who are included on the application. Upon customer notification, children born or adopted after the policy is activated will be added without additional underwriting review.

**Discounts Available:** None

**Pension:** No

## ► **Flexible Paid-Up Rider (FPUR)**

**Design:** Provides additional death benefit protection and quickly builds the policy's cash value by allowing clients to purchase paid-up insurance. After the first policy year, clients can pay more or less than their scheduled premium and even skip premiums if necessary.

The amount of paid-up insurance under this rider will be part of the death benefit proceeds payable under the policy. We will pay the amount of paid-up insurance under this rider minus any loan balance and lien balance allocated to this rider to your client's beneficiary when we receive satisfactory proof of the insured's death.

**Issue Ages:** 0-95

**Substandard Rating:** Not available on policies rated above Table D

**Cost:** Each payment is subject to an expense charge. Current charge up to 150% annual base policy premium is 0%. Current charge above 150% annual base policy premium is 8%. Charges are guaranteed at time of issue.

**FPUR Funding Range:** 50-200% of scheduled FPUR premium

**Maximum Scheduled FPUR Premium:** In year one, 25 times the base annual premium plus the annual policy fee, with a step-down schedule in subsequent years (subject to underwriting approval) as follows:

- Years 1-5 = 10 times
- Years 6-10 = 7.5 times
- Years 11-15 = 5 times
- Years 16+ = 2 times

**FPUR Premium Funding Options:** Clients may skip scheduled FPUR premium four times in any five-year period. Clients may make unscheduled FPUR premiums at any time subject to evidence of insurability and will not impact scheduled premium. If less than 50% of the FPUR scheduled premium is paid for five consecutive years, the FPUR scheduled premium is adjusted to the largest amount paid in the last five years.

**Available after Issue:** No

**Termination:** This rider will terminate at the earliest of when any premium for the policy is due and unpaid beyond the end of the premium's grace period, when the policy terminates or lapses (including exercising extended term or reduced paid-up options), on the expiration date shown on the policy schedule for this rider; or when premiums for this rider are not paid for the number of years shown on the policy schedule the scheduled premium reset lookback period.

**Reinstatement:** This rider can be reinstated only with consent. Repayment of premium for FPUR is optional. The insured must go through underwriting and all missed base premiums must be paid.

**Discounts Available:** None

**Pension:** Available for pension policies

## ▶ Guaranteed Insurability

**Design:** Allows policyholder to purchase additional insurance policy at certain option dates without submitting proof of insurability.

**Option Date:** the policy anniversary dates nearest the insured's 22nd, 25th, 28th, 31st, 34th, 37th and 40th birthdays. The option period for an option date begins 60 days before and ends 31 days after that date. Alternate dates may be substituted for the regularly scheduled option dates in the event of the insured's marriage, or the birth or legal adoption of a child. An alternate option period begins on the date of the insured's marriage or birth or legal adoption of a child and ends 91 days after that date. When an alternate date is exercised, it replaces the next option date.

**Issue Ages:** 0-37

**Substandard Rating:** Not available for rated policies.

**Cost:** The rates for the new policy will be based on the insured's rate class as of the original policy date, and the issue age as applicable at the time option date.

**Available After Issue:** Yes

**Reinstatement:** Allowed within five years of lapse with evidence of insurability and payment of all overdue premiums and interest.

**Termination:** The rider will terminate when the policy terminates or lapses (including exercising extended term or reduced paid-up options) if the face amount of the policy is reduced to less than \$25,000; at the end of the option period for the last regular option date; or the date written notice is received requesting termination of this rider.

**Discounts Available:** Association and Employee

**Pension:** Not available for pension policies

## ▶ Level Term

**Design:** Allows policy owner to purchase additional coverage for the base insured for 10, 15, 20, or 30 years at term insurance rates, which are lower than whole life base coverage.

**Face Amount Banding for the Level Term Rider:** The premiums will be based on banded specified amounts. There will be five total bands:

<b>Band 1</b>	\$100,000-\$249,999
<b>Band 2</b>	\$250,000-\$499,999
<b>Band 3</b>	\$500,000-\$999,999
<b>Band 4</b>	\$1,000,000-\$2,999,999
<b>Band 5</b>	\$3 million or more

**Minimum Face Amount of Additional Term Coverage:** \$100,000 if purchased at issue; \$50,000 in force policies with decreases

**Maximum Face Amount of Additional Term Coverage:** \$99,999,999. No restrictions on the ratio of term rider coverage and base insurance coverage.

**Minimum Issue Ages:** 18. Age nearest birthday for all states.

**Maximum Issue Ages:** Level term period and issue ages shown below. Issue ages may vary by state and risk classes.

Level Term Period	Issue Ages
10 Year	18-80
15 Year	18-75
20 Year	18-70
30 Year	18-45

**Cost:** Level premiums for initial term followed by annual renewable term scale. There is no policy fee.

**Convertible:** May be converted without evidence of insurability to any permanent plan of insurance made available by us for such purpose at the time of conversion in the same risk class and for an amount not greater than provided by this rider, but not less than the minimum amount at which the desired policy form is regularly issued. The policy schedule page will list the conversion period for this rider.

**Renewable:** To earlier of end of premium paying period of base policy or attained age 100.

**Available After Issue:** No

**Reinstatement:** Allowed within five years of lapse with evidence of insurability and payment of all overdue premiums and interest.

**Termination:** The rider will terminate when the policy terminates or lapses (including exercising extended term or reduced paid-up options), when this rider is converted to a new policy, on the expiration date shown on the policy schedule for this rider; or the date written notice is received requesting termination of this rider.

**Discounts:** Employee, no Association

**Pension:** Not available for pension policies

## ► Waiver of Premium

**Design:** Waives the premium on the base policy and all riders except the flexible paid-up insurance rider, after the insured is totally disabled for six months. For disabilities that occur before age 60, premium will be waived during the entire disability. For disabilities that occur on or after age 60, but before age 65, premium will be paid while the disability continues but only up to the policy anniversary nearest the insured's 65th birthday.

**Issue Ages:** 0-55

**Cost:** Based on the insured's attained age, sex and underwriting classification. Premiums must be paid in full until the claim for waiver of premium is approved.

**Written Notice and Proof of Claim:** Notice and proof of the insured's total disability must be provided during the life of the insured, within one year after disability begins and while the insured is totally disabled. Proof of continuance of total disability must be provided as reasonably required.

**Definition of Total Disability:** The insured is considered to be totally disabled if: During the first 24 months of total disability, the insured is unable to perform any of the substantial and material duties of his or her occupation for wage or profit, due to sickness or accidental bodily injury. Being a homemaker or student is considered engaging in work for wage or profit; and, After the first 24 months of total disability, the insured is unable to perform any of the substantial and material duties of his or her occupation for wage or profit, or any other occupation for which he or she becomes reasonably suited by education, training or experience, due to sickness or accidental bodily injury. Being a homemaker or student is considered engaging in work for wage or profit. Total disability is also the total and permanent loss, by the insured, of the sight of both eyes; hearing of both ears; speech; the use of both hands; the use of both feet; or the use of one hand and one foot.

**Available After Issue:** Yes

**Termination:** Upon policy termination (including exercising extended term or reduced paid-up options) or on the first monthly date after the policy owner gives written notice or at age 65 of the insured.

**Note:** As used in this rider, “age 60” and “age 65” means the annual date that is nearest the insured’s 60th and 65th birthdays, respectively.

**Discounts Available:** Association and Employee

**Pension:** Available for pension policies

## **Income tax considerations**

### **Death benefit proceeds**

Generally, life insurance death proceeds are free of federal income tax.

### **Surrenders**

When a policy is surrendered, the gain (usually the difference between the cash value and premiums as reduced by dividends) is subject to income tax.

When values are removed from an in-force policy through surrenders of paid-up insurance, surrenders of dividend additions, reductions in the face amount of the base policy and the like, such distributions may be subject to income tax to the extent of the gain involved. The rules for determining any applicable tax are complex and depend on how long the policy has been in force. The principal exception to these statements occurs if a policy dividend is paid annually in cash. Dividends paid out annually are not subject to income tax until they exceed the premiums paid. A policy owner should be advised to seek competent legal or tax counsel.

### **Dividends**

Dividends paid out annually are not subject to income tax until they exceed the premiums paid.

### **Policy loans**

Generally, money received from policy loans is not subject to income taxes unless the policy is a modified endowment contract.

### **Modified endowment contract**

A modified endowment contract (MEC) is a life insurance policy which fails the seven-pay premium test. A policy fails the seven-pay test if, at any time during the first seven years, the amount paid into the policy exceeds the sum of the seven-pay annual premiums. If the policy as illustrated is a modified endowment contract (MEC) within the first seven years, a signed Policyholder Acknowledgment form UN3495D or UN3495D NY is required to be signed and dated by the policy owner prior to issue. The test period starts at issue and lasts seven years; a new test period starts whenever the life policy incurs a material change. Once a policy becomes a MEC it will always remain a MEC.

Under a MEC, distributions (including policy loans) are included in taxable income up to the amount of gain in the contract. Any gain is deemed to be distributed before the investment in the contract. Gain is the difference between the cash surrender value before reduction by any surrender charge and the policy owner’s investment in the contract. Investment in the contract basically equals the premiums paid less any prior distribution received tax-free.

In addition, there is a 10% IRS tax penalty applied to the amount of any pre-death distribution from a MEC that is includable in gross income. There are three exceptions to this additional tax: 1) The taxpayer is at least age 59½; 2) the taxpayer has become disabled or 3) the distribution is part of a series of substantially equal periodic payments, such as an annuity, over the lifetime of the taxpayer.



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Guarantees are based on the claims paying ability of the issuing insurance company.

The Care4Life riders are not a long-term care product.

Withdrawals and loans will reduce available death benefit and policy value. Withdrawals beyond basis may be taxable income. Excessive and unpaid loans will reduce death benefits and policy value and may cause the policy to lapse. If a policy lapses, unpaid loans are treated as distributions for tax purposes.

The information presented here is not intended as tax or other legal advice. For application of this information to your client's specific situation, your client should consult an attorney.

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