DENTAL SOLUTIONS

Flexible Dental Options That'll Make Your Clients Smile

Mutual of Omaha offers dental solutions that can help meet the dental needs for individuals and families, at a price that fits their budget.

Comparing Our Dental Solutions

Let's take a closer look at the difference between dental insurance and a dental savings plan.

	DENTAL INSURANCE Mutual Dental Preferred℠ & Mutual Dental Protection℠	DENTAL SAVINGS PLAN Mutual of Omaha Dental Savings Plan
Provider Network	More than 390,000 dental provider access points throughout the United States (excluding NY and MA)	Access to a nationwide network of dental providers throughout the United States (excluding VT and WA)
Services Covered	In-network services provide a savings of 20-40% off the dental provider's fees, even if your clients are still within the waiting period • Preventive services covered at 100% • Cost sharing applies for basic and major services	Savings of 20-60% off common dental procedures and savings on cosmetic services
When Services Begin	Basic services available immediately and major services available after 12 month	Services available immediately — no claims filing, deductibles or annual maximums for your clients to worry about
Optional/ Additional Services	Hearing health and vision discount programs included. Optional vision coverage (that pays a reimbursement benefit) is also available for an additional cost (rider)	Hearing health and vision discount programs included
Cost	Monthly premiums ranging between $20.76 to $77.02, based upon the selected plan and state of residence Note: range listed above doesn't include the monthly charge of $8.28 for the optional vision coverage	$99 annual fee. A monthly payment option is also available. For an additional cost, your clients can include members of their household on their plan

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Mutual of Omaha

What Customers Like About Our Dental Options:

- Because Medicare doesn't cover most dental services, senior-age individuals like the comprehensive coverage that dental insurance provides so an unexpected dental expense doesn't take a bite out of their savings.
- For families, our dental savings plan is an affordable option with plans starting at less than $10 per month.

Who's the Ideal Target Market?

What's the best dental option for your clients? Take a look at the chart below to help you determine which dental option best meets your clients' needs.

Mutual Dental Preferred℠ and Mutual Dental Protection℠	Mutual of Omaha Dental Savings Plan
• Individuals • Also own a Med supp with us (can get discounted dental insurance rates) • Want stable, easily budgeted expenses • Consistently use preventive benefits • Desire vision benefits	• Younger ages • Those with families • More affluent • Retirees • Interested in non-covered services

An Easy Way to Submit Business

Taking an application for dental insurance and the dental savings plan couldn't be any easier. Use our e-application – it's fast and convenient for you and your clients.

Tip: The only way to submit business for the dental savings plan is by using the e-App (paper apps won't be accepted).

More Information

Go to Sales Professional Access at mutualofomaha.com/sales-professionals to find more details about Mutual of Omaha's dental solutions.