

## Field Bulletin

## Online Part 2 Enhancements

380NB

**Date:** October 21, 2021**Effective:** October 23, 2021

North American is excited to share new enhancements to our Online Part 2 process. Effective October 23, 2021, the Online Part 2 application will be updated with several new improvements that will make the process even easier for your clients.

**What's changing?**

- The online tool that navigates your client through the personal and medical history questions has been updated to more clearly show a client's progress, and let them know when individual sections have been completed in good order.
- Your client will no longer be required to go through the SMS text validation to be able to sign the Online Part 2 application.
- The updated eSignature process will now mirror our eDelivery process. This means your clients will see consistency between Online Part 2 and eDelivery when both are utilized.
- The agent-assist option will no longer be available, but we encourage you to continue to work with your clients to ensure they are able to successfully complete the Online Part 2 process.

**Standout Features**

The following potential benefits are still available for applications that qualify for WriteAway<sup>®</sup>:

- Less invasive—opportunity for no labs or exams
- Simple Online Part 2 application process
- Faster turnaround—clients can typically have a decision in 48-72 hours
- Full commissions plus quicker processing means you can get paid faster

**Availability**

WriteAway is available:

- For all products, excluding whole life
- On SimpleSubmit<sup>®</sup> and paper applications
- In all states
  - Note: WriteAway is not available for paper applications in California
- Ages 18-50 for face amounts up to \$2,000,000
- Agent 51-60 for face amounts up to \$500,000

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