

# A simpler way to get disability coverage for key employees

You've secured a commitment from the employer to help their top talent get the income protection they need with disability insurance. Now it's time to enroll the eligible employees, and we make it simple with a fully digital enrollment solution. What we need from you is the census, case details, your electronic signature, and policy delivery—we'll take care of the rest.

# Here's how it works

Principal

## 1 | Finalize details

Confirm benefit design, enrollment period, employer's communication plan, and discuss eEnrollment.

Complete and submit the installation form.

## 2 Gather information

We'll review the employee census together to ensure we have all of the details.

- Full name, email and mailing addresses, gender, occupation/ job title, and income.
- Existing or pending group long-term disability or individual disability insurance benefits, and whether we'll be replacing that coverage.

# 3 Complete eEnrollment

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- Principal<sup>®</sup> populates census information and sends emails to eligible employees to start the enrollment process.
- Employees answer a few questions, confirm the census data entered on their behalf, and digitally sign their application.
- You receive an email when it's your turn to digitally sign the application.
- Signed applications are automatically sent to Principal for processing.
- Upon approval, Principal emails policies to the Field Office Contact identified during implementation.

# **Benefits of using eEnrollment**

**Better experience.** Eligible employees apply and sign their application when and where it's convenient for them.

**Less hassle.** Digital process eliminates shuffling paper between multiple parties. Automated email messages and follow up replaces on-site meetings, emails, or calls you would otherwise need to do.

**Quicker turnaround.** Applications come to Principal complete and in good order, speeding up case installation and policy delivery.

## Helpful resources for you

## Case design questions?

Contact your IDI wholesaling team or National Sales Desk at 800-654-4278, option 2,2

## eEnrollment or implementation questions?

Contact the Administration Team at 800-247-9988, ext. 49920 or email ERCaseMgmtIDI@principal.com

#### eEnrollment requirements

- Guaranteed Standard Issue (GSI)
- Signed GSI offer letter
- Full census information for all eligible employees using the Principal template
- Completed installation form
- Producer licensed in all states where applications are signed



#### principal.com

Disability insurance from Principal® is issued by Principal Life Insurance Company, Des Moines, Iowa 50392-0002.

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#### Not FDIC or NCUA insured

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